About Lockheed Martin SolaS™
Secure Cloud Computing
SolaS™—Different Clouds for Different Missions

Since our first cloud implementation in 2009, Lockheed Martin has been on the front lines of the cloud computing evolution. Through our proven Solutions as a Service or SolaS™ Strategy, Lockheed Martin offers customers a flexible, mission-focused approach to secure cloud computing that combines best-in-industry partnerships, unprecedented domain expertise and innovative technology to deliver private, community, hybrid and public cloud offerings to a variety of customers.

As the No. 1 provider of IT services to the federal government, we understand technology innovation—and its application in the unique missions of our customers. We take a cloud brokerage approach to cloud computing. We know you have unique needs. That’s why we stress the importance of delivering different clouds for different missions, security and budget requirements and achieve that goal by reducing infrastructure costs, increasing operational efficiencies and taking on our customers’ goals as our own.

And in the process, customers realize many benefits:

- Accelerated Efficiency
- Agility
- Better Collaboration
- Green IT
- Improved Compliance
- IT Operating Cost Reduction
- Lower Infrastructure Costs
- Optimized Operating Expenditures
- Reduced Capital Expenditures
- Scalability

Secure Cloud Computing for Every Need, Every Budget

Lockheed Martin’s cyber security capabilities are integrated throughout our SolaS cloud computing infrastructure. Lockheed Martin’s cloud ecosystem increases delivery speed, and lowers start-up and O&M costs while being easily managed.

We offer:

- **SolaS Private Cloud**: Our solution provides the most comprehensive, deployable and adaptable cloud architecture on the market today. Delivering an integrated suite of reproducible sets of hardware and software, this turnkey, private cloud solution is deployable quickly, scalable and ready for application ramping and tailoring its specific customer mission/business goals. Our private clouds have the highest security levels and can reside in an agency’s data center or one of our Cloud Computing Centers.

- **SolaS Community Cloud**: Our network of state-of-the-art Cloud Computing Centers provide a secure, multi-tenant environment for government customers seeking the privacy of the cloud with cost efficiencies generated by leveraging a shared secure infrastructure. Delivering a FedRamp “FISMA Moderate” certification and accreditation environment, we provide a subscription-based service catalog to address and augment customer IT cloud requirements and deliverables.

- **SolaS Hybrid Cloud**: Our unique solution offers a modular suite of capabilities delivering command, control, brokerage and security across multiple clouds to enhance scale and cost effectiveness. The solution uses Lockheed Martin’s intelligence-driven defense approach to provide proactive and continuous cloud security situational awareness, real-time compliance and configuration management that leverages technologies from Lockheed Martin Cyber Security Alliance™ partners.

- **SolaS Virtual Private/Public Cloud**: With SolaS virtual private cloud, Lockheed Martin uses a leading commercial, integrated cloud service management platform to safeguard data within a secure public cloud environment. We use a seven-stage secure transformation strategy to mitigate risk and to provide a custom, optimized result for mission and business operations. Our Cloud Readiness Assessment (CRA) helps customers evaluate their current solution portfolio, business needs, cost savings goals and security/regulatory compliance requirements. Based on this assessment, a cloud roadmap is developed along with potential cloud solutions to address the customer’s key focus areas.

- **SolaS Online Marketplace**: Lockheed Martin’s online cloud marketplace, GovernmentExchange.com, is delivered on our own virtual private cloud platform and features Software as a Service (SaaS) products including Email as a Service and Office Solutions as a Service from trusted providers that help federal agencies reduce costs and increase efficiency.

Innovation and Security

We combine the strength and expertise of industry-leading companies, domain knowledge and “systems-of-systems” integration into a unique collaborative environment called the NexGen Cyber Innovation Technology Centers. These world-class cyber security centers located around the world are designed for customer and partner collaboration and innovation. We integrate the best commercial security offerings to address the cyber security needs of our customers through the Lockheed Martin Cyber Security Alliance™. The Alliance consists of: CA, Cisco, Citrix, Dell, EMC-RSA, HP-ArcSight, Intel, Juniper Networks, McAfee, Microsoft, NetApp, Schneider Electric, Symantec, Trustwave, Verizon and VMware.

For more information about SolaS secure cloud solutions:

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