



# **SME****UNITE**<sup>®</sup>

The Lockheed Martin UK ecosystem to support  
Small and Medium Enterprises

**SMEUNITE®** is a Lockheed Martin – designed supplier ecosystem for Small and Medium Enterprises (SMEs) that offers a collaborative technical community to support emerging and future requirements.

Not only does **SMEUNITE®** improve supplier engagement, it will uncover innovation and collaboration opportunities and add value across an entire supply chain.

SMEs can register under multiple Service Towers (providing they can evidence they have the capability to sit on each one) and once approved, will be able to compete for work within these Towers.

## CURRENT REQUIREMENTS ARE DIVIDED INTO 13 SERVICE TOWERS:

- Aircraft Vehicle Operators
- Aircraft Vehicle Suppliers
- Cable and Cable Assemblies
- Computer and IT Supplies
- Computer Based Tools inc. Software Products
- Computing Cabinets
- Electronic Electrical Components
- Electronics Embedded Processing
- Electronics, Controls, Display, Network Peripherals
- Specialist Engineering
- Test and Certification
- Space - Ground to in Orbit

## WHAT ARE THE BENEFITS?

- Experience and expertise of large prime leader
- Opportunities to bid for work packages against only other SMEs
- Stay up to date with the latest customer requirements, technology and challenges
- Compliance and quality leadership
- Reliability
- Network of suppliers – collaboration framework beyond normal reach
- There is no cost to join SMEUNITE®

## HOW DO I JOIN?

Visit [smeunite.lockheedmartin.com](https://smeunite.lockheedmartin.com) and follow the 'Create Supplier Account' to register. You will begin the onboarding process once your registration has been approved.

For further information please contact: [smeunite.fc-rms@lmco.com](mailto:smeunite.fc-rms@lmco.com)

**About Lockheed Martin** Headquartered in Bethesda, Maryland, Lockheed Martin Corporation is a global security and aerospace company that employs approximately 114,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

Lockheed Martin UK has operated in country for more than 80 years. From helping to build the UK's first commercial spaceport to postal sorting technology, its helps solve some of the UK's most complex challenges, contributing to national defence, security and prosperity. The F-35 programme alone, which provides stability and value vital to military partnerships with key allies around the world, will generate more than £40 billion pounds of gross value for the UK economy and sustain more than 20,000 British jobs between 2007 and 2038.