# Lockheed Martin. Your Mission is Ours.

Lockheed Martin (NYSE: LMT) solves the world's toughest technology challenges. More than 70 nations rely on Lockheed Martin employees, products and technologies to help them protect and connect their citizens and advance scientific discovery. In a time of growing unpredictability and evolving threats, innovation and performance are at the center of everything we do.

### All data from 2017

# People

# **Footprint**



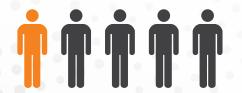
100,000 total employees



7,200 + international employees



49,000 engineers, scientists and information technology professionals



One in Five employees is a veteran



# 400+ facilities globally



 $\begin{array}{l} \text{Internationally: We have} \\ \text{employees in } 52 \text{ countries} \end{array}$ 



# **Industry Leading Portfolio**

#### **AERONAUTICS**

Aeronautics designs, engineers and creates the world's most advanced aircraft, including the world's only fifth generation multi-role stealth fighter – the F-35. Aeronautics is also home to Skunk Works® – one of the nation's preeminent rapid solutions providers.

### MISSILES AND FIRE CONTROL



Missiles and Fire Control develops and produces electro-optic and smart munitions systems, and is a pioneer in the field of high-performance missile, missile defense, ground vehicle and rocket technology. It is home to Lockheed Martin Energy, which develops and implements bio-, wind- and tidal-energy systems.

### **ROTARY AND MISSION SYSTEMS**



Rotary and Mission Systems designs, manufactures, services and supports military and civil helicopters, naval and radar systems, and provides world-class systems integration, training and logistics. It is home to Lockheed Martin's autonomous systems, cyber security, C4ISR and electronic warfare capabilities.

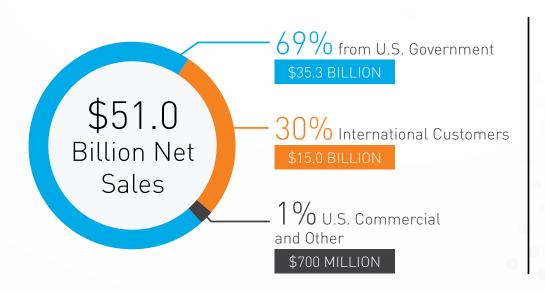
#### SPACE



Lockheed Martin Space creates technologies that power exploration, connectivity and security from space. Major programs include GPS III and secure communications, human and robotic exploration of deep space, strategic deterrence and missile defense, and commercial communications and remote sensing.

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Total Stockholder Return 2015-2017: 81% (dow jones index 49%)



INCREASE to Annual Dividend: 10%

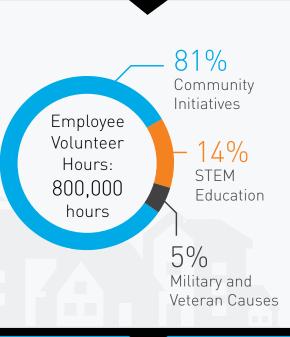


Net earnings: \$2.0 billion

# **Community Impact**

At Lockheed Martin, we're driven by a sense of purpose and passion to shape the future and solve the world's most difficult challenges. We bring that same passion and purpose to our communities, where our employees play an active role in strengthening the quality of life where we live and work.





Lockheed Martin is committed to sustainability, and measured against a 2010 baseline, we have reduced our environmental footprint through the end of 2017:

Energy Use Water Use

down 23% down 22%



down 33%

# **Economic Impact**



\$19.3 billion to support more than 15,000 suppliers in every state across the U.S.



\$5.7 billion to support more than 950 suppliers in 50 countries around the globe.



\$4.4 billion to about 9,000 small businesses.

# What's

Our technology strategy focuses our investments on customers' long-term requirements and areas we believe have great

# **Autonomy and Robotics**

Our autonomy and robotics programs take on the riskiest jobs and keep people out of harm's way. The result is an integrated system of man and machine that's more powerful, more capable and more effective than ever before.

### **Directed Energy**

Directed energy systems
use highly focused energy
to disable targets with
pinpoint accuracy. We've made strides in
enhancing accuracy and maintainability, and
are exploring ways to scale and integrated
this technology in real-world applications.

# Cyber Security 1012210

Conflicts are becoming less physical and more virtual. We're building systems that protect against ever-evolving cyber threats, and keep data and networks secure and protected.

# Sensor Technology

Across land, sea, air and space, our sensors provide warfighters with complete, integrated situational awareness, enabling smarter, faster decision-making.



### **Electronic Warfare**

The electromagnetic spectrum allows our customers to communicate and monitor an adversary's communications. We're developing technology that protects customers' use of the spectrum and takes away an adversary's ability to communicate electronically.

