Lockheed Martin. Your Mission is Ours.

Lockheed Martin (NYSE: LMT) solves the world’s toughest technology challenges. More than 100 nations rely on Lockheed Martin employees, products and technologies to help them protect and connect their citizens and advance scientific discovery. In a time of growing uncertainty and unpredictable threats, we focus on innovation and performance to keep our customers at the center of everything we do.

All data from 2019

People

- **110,000** total employees
- **7,800** international employees (combines LCNs and ExPats) as of 2019 year-end.
- **58,000** engineers, scientists and information technology professionals (note – this is based on job disciplines)
- **One in Five** employees is a veteran

Footprint

- **375+** facilities globally

Internationally: We have employees in **54** countries

Industry Leading Portfolio

**AERONAUTICS**

Aeronautics is committed to the design, production and sustainment of high-performance aircraft, including the world’s only 5th generation fighters, the F-35 Lightning II and F-22 Raptor, the most advanced 4th generation fighter, the F-16 Fighting Falcon, and battle proven airlift with the C-130 Hercules. And the future of aviation is being developed today at its world renowned Skunk Works®.

**MISSILES AND FIRE CONTROL**

Missiles and Fire Control develops and produces electro-optic and smart munitions systems and is a pioneer of high-performance missiles, missile defense, advanced sensors, threat detection and rocket technology, delivering these capabilities to military forces globally. It is home to Lockheed Martin Energy, which advances clean, sustainable energy solutions.

**ROTARY AND MISSION SYSTEMS**

Rotary and Mission Systems delivers mission first innovation across its portfolio of rotorcraft technology, sensors, radar systems, command and control, combat simulation and training, advanced cybersecurity and undersea systems. With a portfolio spanning nearly 900 programs in more than 100 nations, we create unparalleled readiness today and into the future, no matter what the mission may be.

**SPACE**

Lockheed Martin Space creates technologies that power exploration, connectivity and security from space. Major programs include GPS III and secure communications, human and robotic exploration of deep space, strategic deterrence and missile defense, weather and remote sensing, and commercial communications.

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Financial Strength

- $59.8 Billion Net Sales
- 71% from U.S. Government ($42.4 BILLION)
- 28% International Customers ($16.5 BILLION)
- 1% U.S. Commercial and Other ($856 MILLION)
- Total Stockholder Return 2015-2019: 131% (Dow Jones Index 81%)
- INCREASE to Annual Dividend: 9%
- Net Earnings: $6.2 billion

Community Impact

At Lockheed Martin, we’re driven by a sense of purpose and passion to shape the future and solve the world’s most difficult challenges. We bring that same passion and purpose to our communities, where our employees play an active role in strengthening the quality of life where we live and work.

- Total Community Impact: $49.7 million
- $30.4 million Charitable Donations
- $9.0 million Sponsorships
- $10.3 million Employee Giving

Economic Impact

- Lockheed Martin has 15,800 active suppliers, including suppliers in every U.S. state and more than 1,000 suppliers in over 64 countries outside the U.S.
- Lockheed Martin programs provided $46.6 billion to support suppliers in every state across the U.S. and around the globe.
- Lockheed Martin committed $5.66 billion to more than 7,300 small businesses.

2020 Tech Priorities

The most promising technology trends are transforming the way we deliver capability to our customers around the globe.

- Artificial Intelligence and Autonomy
  There’s no doubt that on the battlefield and at home, autonomy and artificial intelligence (AI) are rapidly becoming part of our daily human experience. We are building AI systems that will keep people in control while enabling them to be safer, and increase mission success in the toughest and most unpredictable of situations.

- Directed Energy
  Directed Energy systems use highly-focused energy to disable targets with pinpoint accuracy. Our engineers are at the forefront of transforming high-power laser technology developed for factories into inventive and cost-effective defense capabilities for our customers.

- Hypersonics
  Going Mach 5, or 60 miles per minute, creates a number of complex engineering and physics challenges which is why we leverage expertise and technology from across the corporation to tackle these challenges with speed, agility and ingenuity. As the Department of Defense’s highest technical priority, our scientists and engineers are developing game-changing hypersonic solutions to ensure mission success.

- Multi-Domain Operations
  For more than a decade, we’ve worked alongside the Department of Defense to develop architectures, mature critical technologies, and explore concepts of operations that will enable Multi-Domain Operations. We’re focused on connecting systems by ensuring every element is a collector, a sharer and a learner to move decision-quality data faster than ever before, allowing our military forces to create multiple, simultaneous, complex problems at a speed our adversaries cannot match.

Read about these and more lockheedmartin.com/MissionInnovation