Form 5500

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Annual Return/Report of Employee Benefit Plan

This form is required to be filed for employee benefit plans under sections 104 and 4065 of the Employee Retirement Income Security Act of 1974 (ERISA) and sections 6057(b) and 6058(a) of the Internal Revenue Code (the Code).

▶ Complete all entries in accordance with the instructions to the Form 5500.

OMB Nos. 1210-0110 1210-0089

2016

This Form is Open to Public Inspection

						Inspection	
Part I	Annual Report	Identification Information					
For cale		scal plan year beginning 01/01/2016		and ending 12/31/201	6		
A This return/report is for: a multiemployer plan a multiple-employer plan (Filers checking this be participating employer information in accordance a single-employer plan) a multiple-employer plan participating employer information in accordance a single-employer plan							ns.)
_			H	· · · <u></u>			
B This	B This return/report is:						
an amended return/report a short plan year return/report (less than 12 mo)	
C If the	plan is a collectively-bar	gained plan, check here				• 🗌	
D Chec	k box if filing under:	X Form 5558	automatic exte	ension	the	e DFVC program	
		special extension (enter description)				
Part II	Basic Plan Info	rmation—enter all requested information	on				
	ne of plan	AVINGS PLAN			1b	Three-digit plan number (PN) ▶	001
221717101					1c	Effective date of pla	an
						06/01/1984	
Mail	ing address (include roo	oyer, if for a single-employer plan) m, apt., suite no. and street, or P.O. Box) te, country, and ZIP or foreign postal code	o (if foreign see inst	ructions)	2b	Employer Identifica Number (EIN) 54-1279046	ition
•	SOCIATES	e, country, and 211 of foreign postal code	e (ii loreigii, see ilist	ructions)	20	Plan Sponsor's tele	
					20	number	
					24	703-272-1040	
	ATON PLACE, SUITE 50 (, VA 22030	00			20	Business code (see instructions)	9
						541700	
Caution	: A penalty for the late	or incomplete filing of this return/report	rt will be assessed	unless reasonable cause is	establis	shed.	
		her penalties set forth in the instructions, well as the electronic version of this return					
	,		<u> </u>	T		, ,	<u> </u>
SIGN	Filed with authorized/va	lid electronic signature.	06/08/2017	SUE SUK			
HERE	Signature of plan adr	ninistrator	Date	Enter name of individual sig	ning as	plan administrator	
						•	
SIGN							
HERE	Signature of employe	er/plan sponsor	Date	Enter name of individual sig	ning as	employer or plan sp	onsor
SIGN							
HERE	Signature of DFE		Date	Enter name of individual sig	ning as	DFE	
Preparer		name, if applicable) and address (include				telephone number	

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3a	Plan administrator's name and address X Same as Plan Sponsor			3b Administ	rator's EIN
				3c Administr	rator's telephone
4	If the name and/or EIN of the plan sponsor has changed since the last return/EIN and the plan number from the last return/report:	/report filed for tl	his plan, enter the name,	4b EIN	
а	Sponsor's name			4c PN	
5	Total number of participants at the beginning of the plan year			5	489
6	Number of participants as of the end of the plan year unless otherwise stated 6a(2), 6b, 6c, and 6d).	d (welfare plans	complete only lines 6a(1),		
a(ʻ) Total number of active participants at the beginning of the plan year			6a(1)	436
a(2	2) Total number of active participants at the end of the plan year			6a(2)	417
b	Retired or separated participants receiving benefits			6b	4
С	Other retired or separated participants entitled to future benefits			6c	86
d	Subtotal. Add lines 6a(2), 6b, and 6c.			6d	507
е	Deceased participants whose beneficiaries are receiving or are entitled to rec	ceive benefits		6e	0
f	Total. Add lines 6d and 6e.			6f	507
g	Number of participants with account balances as of the end of the plan year (complete this item)			6g	505
h	Number of participants that terminated employment during the plan year with less than 100% vested			6h	0
7	Enter the total number of employers obligated to contribute to the plan (only n	. , ,		7	
b	If the plan provides pension benefits, enter the applicable pension feature code 2F 2G 2J 2R 2T 3D 2E If the plan provides welfare benefits, enter the applicable welfare feature code	es from the List	of Plan Characteristics Codes	s in the instruct	
9a 10	Plan funding arrangement (check all that apply) (1) Insurance (2) Code section 412(e)(3) insurance contracts (3) X Trust (4) General assets of the sponsor Check all applicable boxes in 10a and 10b to indicate which schedules are at	(1) (2) (3) (4)	efit arrangement (check all that Insurance Code section 412(e)(3) in Trust General assets of the space indicated, enter the number of the space indicated, enter the number of the space indicated.	insurance cont	
	Pension Schedules (1) R (Retirement Plan Information) (2) MB (Multiemployer Defined Benefit Plan and Certain Money Purchase Plan Actuarial Information) - signed by the plan actuary (3) SB (Single-Employer Defined Benefit Plan Actuarial Information) - signed by the plan actuary		Schedules H (Financial Inform I (Financial Inform A (Insurance Inform C (Service Provide D (DFE/Participati G (Financial Trans	nation) nation – Small mation) er Information) ng Plan Inform	Plan) ation)

Part III	Form M-1 Compliance Information (to be completed by welfare benefit plans)
	plan provides welfare benefits, was the plan subject to the Form M-1 filing requirements during the plan year? (See instructions and 29 CFR .101-2.)
If "Ye	es" is checked, complete lines 11b and 11c.
11b Is the	e plan currently in compliance with the Form M-1 filing requirements? (See instructions and 29 CFR 2520.101-2.)
Rece	the Receipt Confirmation Code for the 2016 Form M-1 annual report. If the plan was not required to file the 2016 Form M-1 annual report, enter the ipt Confirmation Code for the most recent Form M-1 that was required to be filed under the Form M-1 filing requirements. (Failure to enter a valid lipt Confirmation Code will subject the Form 5500 filing to rejection as incomplete.)
Rece	eipt Confirmation Code

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SCHEDULE C (Form 5500)

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration Pension Benefit Guaranty Corporation **Service Provider Information**

This schedule is required to be filed under section 104 of the Employee Retirement Income Security Act of 1974 (ERISA).

File as an attachment to Form 5500.

2016

OMB No. 1210-0110

This Form is Open to Public Inspection.

For calendar plan year 2016 or fiscal plan year beginning 01/01/2016	and ending 12/31/2016	
A Name of plan ZETA ASSOCIATES INCORPORATED SAVINGS PLAN	B Three-digit plan number (PN)	001
C Plan sponsor's name as shown on line 2a of Form 5500 ZETA ASSOCIATES	D Employer Identification Number (54-1279046	(EIN)
Part I Service Provider Information (see instructions)		
You must complete this Part, in accordance with the instructions, to report the information roor more in total compensation (i.e., money or anything else of monetary value) in connection plan during the plan year. If a person received only eligible indirect compensation for which answer line 1 but are not required to include that person when completing the remainder of	n with services rendered to the plan or to the plan received the required disclosi	the person's position with the
 Information on Persons Receiving Only Eligible Indirect Compensate Check "Yes" or "No" to indicate whether you are excluding a person from the remainder of the indirect compensation for which the plan received the required disclosures (see instructions) If you answered line 1a "Yes," enter the name and EIN or address of each person providing 	his Part because they received only elig for definitions and conditions)	XYes No
received only eligible indirect compensation. Complete as many entries as needed (see ins	•	ce providers with
(b) Enter name and EIN or address of person who provided you dis	sclosures on eligible indirect compensat	tion
04-2647786		
(b) Enter name and EIN or address of person who provided you dis	sclosures on eligible indirect compensa	tion
(b) Enter name and EIN or address of person who provided you dis	sclosures on eligible indirect compensat	tion
(b) Enter name and EIN or address of person who provided you dis	sclosures on eligible indirect compensat	tion

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(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on clinible indirect compensation
(6)	Enter hame and Env or address of person who provided you	disclosures on eligible indirect compensation
(b)	Enter name and EIN or address of person who provided you	disclosures on eligible indirect compensation

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rage J -		

answered	"Yes" to line 1a above	e, complete as many	entries as needed to list ea	r Indirect Compensation ich person receiving, directly or ne plan or their position with the	indirectly, \$5,000 or more in t	otal compensation
			(a) Enter name and EIN or	address (see instructions)		
FIDELITY I	NVESTMENTS INST	TUTIONAL				
04-264778	6					
(b) Service Code(s)	(c) Relationship to employer, employee organization, or person known to be a party-in-interest	(d) Enter direct compensation paid by the plan. If none, enter -0	(e) Did service provider receive indirect compensation? (sources other than plan or plan sponsor)	(f) Did indirect compensation include eligible indirect compensation, for which the plan received the required disclosures?	Enter total indirect compensation received by service provider excluding eligible indirect compensation for which you answered "Yes" to element (f). If none, enter -0	(h) Did the service provider give you a formula instead of an amount or estimated amount?
37 60 64 65 71	RECORDKEEPER	-128613	Yes 🛛 No 🗌	Yes 🛛 No 🗌	0	Yes X No
		(a) Enter name and EIN or	address (see instructions)		
(b)	(c)	(d)	(e)	(f)	(g)	(h)
Service Code(s)	Relationship to employer, employee organization, or person known to be a party-in-interest	Enter direct compensation paid by the plan. If none, enter -0	Did service provider receive indirect compensation? (sources other than plan or plan sponsor)	Did indirect compensation include eligible indirect compensation, for which the plan received the required disclosures?	Enter total indirect compensation received by service provider excluding eligible indirect compensation for which you answered "Yes" to element (f). If none, enter -0	Did the service provider give you a formula instead of an amount or estimated amount?
			Yes No	Yes No		Yes No
		(a) Enter name and EIN or	address (see instructions)		
(b) Service Code(s)	Relationship to employer, employee organization, or person known to be a party-in-interest	(d) Enter direct compensation paid by the plan. If none, enter -0	(e) Did service provider receive indirect compensation? (sources other than plan or plan sponsor)	(f) Did indirect compensation include eligible indirect compensation, for which the plan received the required disclosures?	Enter total indirect compensation received by service provider excluding eligible indirect compensation for which you answered "Yes" to element (f). If none, enter -0	(h) Did the service provider give you a formula instead of an amount or estimated amount?
			Yes No	Yes No		Yes No

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answered	I "Yes" to line 1a above	e, complete as many	entries as needed to list ea	r Indirect Compensation ich person receiving, directly or ne plan or their position with the	indirectly, \$5,000 or more in t	otal compensation
			(a) Enter name and EIN or	r address (see instructions)		
(b) Service Code(s)	(c) Relationship to employer, employee organization, or person known to be a party-in-interest	(d) Enter direct compensation paid by the plan. If none, enter -0	(e) Did service provider receive indirect compensation? (sources other than plan or plan sponsor)	(f) Did indirect compensation include eligible indirect compensation, for which the plan received the required disclosures?	Enter total indirect compensation received by service provider excluding eligible indirect compensation for which you answered "Yes" to element (f). If none, enter -0	(h) Did the service provider give you a formula instead of an amount or estimated amount?
			Yes No	Yes No		Yes No
		(a) Enter name and EIN or	address (see instructions)		
(b) Service Code(s)	Relationship to employer, employee organization, or person known to be a party-in-interest	(d) Enter direct compensation paid by the plan. If none, enter -0	(e) Did service provider receive indirect compensation? (sources other than plan or plan sponsor)	(f) Did indirect compensation include eligible indirect compensation, for which the plan received the required disclosures?	Enter total indirect compensation received by service provider excluding eligible indirect compensation for which you answered "Yes" to element (f). If none, enter -0	(h) Did the service provider give you a formula instead of an amount or estimated amount?
			Yes No	Yes No		Yes No
		(a) Enter name and EIN or	address (see instructions)		
(b) Service Code(s)	Relationship to employer, employee organization, or person known to be a party-in-interest	(d) Enter direct compensation paid by the plan. If none, enter -0	(e) Did service provider receive indirect compensation? (sources other than plan or plan sponsor)	(f) Did indirect compensation include eligible indirect compensation, for which the plan received the required disclosures?	Enter total indirect compensation received by service provider excluding eligible indirect compensation for which you answered "Yes" to element (f). If none, enter -0	(h) Did the service provider give you a formula instead of an amount or estimated amount?
			Yes No	Yes No No		Yes No

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Schedule C (Form 5500) 2016

Part I Service Provider Information (continued)

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
ABBEY CAPITAL FUTURES STRAT INSTL 1 2 CAVENDISH ROW DUBLIN, IE 00001 IE	0.12%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
WESTCORE PLUS BOND FUND REPUBLIC PLAZA 370 17TH STREET SUIT DENVER, CO 80202	0.30%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(C) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
WELLS FARGO GROWTH CLASS A 525 MARKET ST. MAC #A0103 122 SAN FRANCISCO, CA 94105	0.40%	

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Schedule C (Form 5500) 2016

Part I Service Provider Information (continued)

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(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
UNDISCOVERED MANAGERBEHAVIORAL 1111 POLARIS PARKWAY VAL COLUMBUS, OH 43240	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
USAA SCIENCE & TECHNOLOGY ADVISER 9800 FREDERICKSBURG RD. SAN ANTONIO, TX 78288	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
MARKETFIELD FUND CLASS C 777 EAST WISCONSIN AVENUE MK WI T4M MILWAUKEE, WI 53202	0.12%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
T ROWE PRICE FLOATING RATE INVEST 4515 PAINTERS MILL RD OWINGS MILLS, MD 21117	0.04%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
SUNAMERICA DIVIDEND STRATEGY FUND C 3200 PLAZA 5 HARBORSIDE FINANCIAL C JERSEY CITY, NJ 07311-4007	0.10%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
SCOUT MID CAP FUND 235 W. GALENA STREET MILWAUKEE, WI 53212-3948	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
T ROWE PRICE VALUE 4515 PAINTERS MILL RD OWINGS MILLS, MD 21117	0.04%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
T ROWE PRICE EMERG MARKETS BOND 4515 PAINTERS MILL RD OWINGS MILLS, MD 21117	0.04%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
FIDELITY INVESTMENTS INSTITUTIONAL	(see instructions) 60	compensation 0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
BOSTON PARTNERS LONG SHORT 5 CHRISTY DR RESEARCH CHADDS FORD, PA 19317	0.10%	·

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
PRUDENTIAL GLOBAL REAL ESTATE CLASS 655 BROAD STREET NEWARK, NJ 07102	0.10%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
THE OSTERWEIS STRATEGIC INCOME FD 777 E. WISCONSIN AVE 4TH FL MILWAUKEE, WI 53202	0.06%	
(a) Estas annica municidas gama as it annocus as line 2	(b) Coming Codes	(a) Fator amount of indinat
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
HODGES SMALL CAP FUND 2905 MAPLE AVENUE DALLAS, TX 75201	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
AKRE FOCUS FUND RETAIL 777 E. WISCONSIN AVE. 4TH FL MILWAUKEE, WI 53202	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
HODGES FUND 2905 MAPLE AVENUE DALLAS, TX 75201	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
FIDELITY INVESTMENTS INSTITUTIONAL	(see instructions)	compensation
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
PIMCO RAE FUNDAMNTALPLUS FUND D 1633 BROADWAY NEW YORK, NY 10019	0.40%	,

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Schedule C (Form 5500) 2016

Part I Service Provider Information (continued)

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
PIMCO INCOME FUND CL D 1633 BROADWAY NEW YORK, NY 10019	0.38%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
PARNASSUS CORE EQUITY INVESTOR ONE MARKET STREET STEUART TOWER SUI SAN FRANCISCO, CA 94105	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
PARNASSUS ENDEAVOR FUND ONE MARKET STREET STEUART TOWER SUI SAN FRANCISCO, CA 94105	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
PARNASSUS FUND ONE MARKET STREET STEUART TOWER SUI SAN FRANCISCO, CA 94105	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(C) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
EVENTIDE GILEAD FUND CLASS N 80 ARKAY SUITE 110 HAUPPAUGE, NY 11788	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
(a) Litter service provider name as it appears on line 2	(see instructions)	compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
MONTEAGLE INFORMED INVESTOR GRWTH 8000 TOWN CENTRE DR SUITE 400 BROADVIEW HEIGHTS, OH 44147	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
METROPOLITAN WEST TOTAL RETURN 865 SOUTH FIGUEROA ST. #1400 LOS ANGELES, CA 90017	0.05%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
METROPOLITAN WEST TOT RETURN BOND 865 SOUTH FIGUEROA ST. #1400 LOS ANGELES, CA 90017	0.35%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
MERGER FUND 100 SUMMIT LAKE DRIVE #201 VALHALLA, NY 10595	0.40%	

(a) Enter service pro	vider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL		60	0
(d) Enter name and EIN (ad	ddress) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
MATTHEWS ASIA DIVIDEND FUND	4 EMBARCADERO CENTER SUITE 550 SAN FRANCISCO, CA 94111	0.40%	
(a) Enter service pro	ovider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL		60	0
(d) Enter name and EIN (ad	ddress) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
MATTHEW 25	P.O. BOX 2479 JENKINTOWN, PA 19046	0.40%	
(a) Enter service pro	ovider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
(a) Elliel service pre	wider name as it appears on line 2	(see instructions)	compensation
FIDELITY INVESTMENTS INSTITUTIONAL		60	0
(d) Enter name and EIN (ad	ddress) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
LOOMIS SAYLES BOND RETAIL SHARES	399 BOYLSTON STREET 8TH FL BOSTON, MA 02116	0.35%	

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(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
LAZARD INTL STRAT EQUITY PORT OPEN 30 ROCKEFELLER PLAZA 57TH FL. NEW YORK, NY 10112	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
JOHN HANCOCK GL ABSO RETURN STRATS 601 CONGRESS ST. 9TH FL. BOSTON, MA 02210	0.10%	
		_
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
INTECH US MANAGED VOLATILITY CLASS 151 DETROIT ST. DENVER, CO 80206	0.35%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
JANUS GLOBAL LIFE SCIENCES FUND CL 151 DETROIT ST. DENVER, CO 80206	0.35%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
JANUS TRITON FUND CLASS T SHARES 151 DETROIT ST. DENVER, CO 80206	0.35%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
(a) Line service provider hame as it appears on line 2	(see instructions)	compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
JANUS VENTURE FUND CLASS T 151 DETROIT ST. DENVER, CO 80206	0.35%	

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(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
JAMES BALANCED GOLDEN RAINBOW FUND 1290 BROADWAY ST. SUITE 1100 DENVER, CO 80203	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
GAVEKAL KNOWLEDGE LEADERS INST'L CL 370 17TH STREET SUITE 4930 DENVER, CO 80202	0.12%	
		I
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
ADVISORY RESEARCH MLP & ENERGY INC 2220 EAST ROUTE 66 SUITE 226 GLENDORA, CA 91740	\$16.00	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
ZACKS SMALL CAP COREFUND SUITE 1600 10 SOUTH RIVERSIDE PLAZA CHICAGO, IL 60606	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
IVA WORLDWIDE FUND CL I 717 FIFTH AVENUE 10TH FL NEW YORK, NY 10022	0.07%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
FIDELITY INVESTMENTS INSTITUTIONAL	(see instructions)	compensation 0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
HUSSMAN STRATEGIC GROWTH 225 PICTORIA DR STE 450 CINCINNATI, OH 45246	\$12.00	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.	
HENNESSY SMALL CAP FINANCIAL INVSTR 7250 REDWOOD BLVD. STE 200 NOVATO, CA 94945	0.40%		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
HENNESSY GAS UTILITYINVESTOR CL 7250 REDWOOD BLVD. STE 200 NOVATO, CA 94945	0.40%	0.40%	
(2) Enter consider provider name on it appears on line 2	(b) Samina Codes	(c) Enter amount of indirect	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
HEARTLAND SELECT VALUE 789 N. WATER STREET MILWAUKEE, WI 53202	0.40%		

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(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
OAKMARK INTERNAT'L SMALL CAP I 111 SOUTH WACKER DR. CHICAGO, IL 60606	0.35%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any ethe service provider's eligibility the indirect compensation.
OAKMARK INTERNATIONAL CL I 111 SOUTH WACKER DR. CHICAGO, IL 60606	0.35%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
FIDELITY INVESTMENTS INSTITUTIONAL	(see instructions)	compensation
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
HARDING LOEVNER FRNTEMERG MRKTS PO BOX 4766 CHICAGO, IL 60680	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.	
HARBOR CAPITAL APPRECIATION INV CL 111 S. WACKER DR 34TH FLOOR CHICAGO, IL 60606	0.35%		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
GUGGENHEIM FLOATING RATE STRTGS FD 9601 BLACKWELL RD. STE. 500 ROCKVILLE, MD 20850	\$16.00	\$16.00	
(2) Enter coming provider name as it appears on line 2	(b) Contine Codes	(c) Enter amount of indirect	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
GUGGENHEIM HIGH YIELD FD INSTL 9601 BLACKWELL RD. STE. 500 ROCKVILLE, MD 20850	\$12.00		

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
GLENMEDE LARGE CAP CORE 1650 MARKET ST. SUITE 1200 PHILADELPHIA, PA 19103	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
GLENMEDE SMALL CAP EQUITY ADVISOR C 1650 MARKET ST. SUITE 1200 PHILADELPHIA, PA 19103	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
FIRST EAGLE OVERSEAS CLASS I 1345 AVENUE OF THE AMERICAS 43RD FL NEW YORK, NY 10105	0.09%	

(a) Enter ser	vice provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUT	TONAL	60	0
(d) Enter name and	EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
FEDERATED MDT STOCK TRUST I	NSTL SS 4000 ERICSSON DRIVE WARRENDALE, PA 15086-7515	0.40%	
(a) Enter serv	vice provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUT	TIONAL	60	0
(d) Enter name and	EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
FMI LARGE CAP FUND	777 EAST WISCONSIN AVENUE MK WI T4M MILWAUKEE, WI 53202	0.40%	
(-) -		(1)	
(a) Enter ser	vice provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUT	TONAL	60	0
(d) Enter name and	EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
FPA CRESCENT FUND	11601 WILSHIRE BLVD SUITE 1200 LOS ANGELES, CA 90025	0.35%	

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(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
EATON VANCE ATLANTA CAP SMID CAP FD TWO INTERNATIONAL PLACE BOSTON, MA 02110	\$16.00	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
DRIEHAUS EMERGING MARKETS 25 EAST ERIE STREET CHICAGO, IL 60611	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
(a) Liner service provider name as it appears on line 2	(see instructions)	compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
DREYFUS APPRECIATIONFUND 144 GLENN CURTISS BLVD 8TH FLOOR UNIONDALE, NY 11556	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
DOUBLELINE TOTAL RT BOND FD CL N 777 EAST WISCONSIN AVENUE MILWAUKEE, WI 53202	0.40%	
		1
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
DOUBLELINE TOTAL RETURN BOND FD CL 777 EAST WISCONSIN AVENUE MILWAUKEE, WI 53202	0.05%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
DIREXION MONTHLY S&P 500 BEAR 2X IN 155 SEAPORT BOULEVARD SUITE P8 BOSTON, MA 02210	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any the service provider's eligibility the indirect compensation.
BARON SMALL CAP FD 767 5TH AVENUE 49TH FLOOR NEW YORK, NY 10153	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
BAIRD MID CAP INVESTORS CLASS SHS 777 E. WISCONSIN AVE 18TH FL MILWAUKEE, WI 53202	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect
FIDELITY INVESTMENTS INSTITUTIONAL	(see instructions) 60	compensation 0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any the service provider's eligibility the indirect compensation.
ARTISAN INTERNATL INVESTOR CLASS 875 EAST WISCONSIN AVENUE SUITE 800 MILWAUKEE, WI 53202	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.
AMERICAN CENTURY EQUITY INCOME INV 4400 MAIN ST 1ST FLOOR KANSAS CITY, MO 64111	0.35%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
AMERICAN BEACON LARGE CAP INVESTOR 220 EAST LAS COLINAS BLVD SUITE 120 IRVING, TX 75039	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
CAMBIAR INTL EQUITY INVESTOR CL 1 FREEDOM VALLEY DRIVE OAKS, PA 19456	0.40%	

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.	
AQR MULTI STRGY ALTERNATIVE CL I 1 GREENWICH PLAZA GREENWICH, CT 06830	0.10%		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.	
AMG MANAGERS FAIR POINTE MID CAP CL 600 STEAMBOAT ROAD SUITE 300 GREENWICH, CT 06830	0.40%	0.40%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect	
(a) Effect service provider frame as it appears on line 2	(see instructions)	compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	compensation, including any e the service provider's eligibility the indirect compensation.	
AMG YACKTMAN FUND I 600 STEAMBOAT ROAD SUITE 300 GREENWICH, CT 06830	0.40%		

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
AMG YACKTMAN FOCUSED S 600 STEAMBOAT ROAD SUITE 300 GREENWICH, CT 06830	0.40%		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
AMG SOUTHERNSUN SMALL CAP N 600 STEAMBOAT ROAD SUITE 300 GREENWICH, CT 06830	0.40%		
	(1)	1427	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	formula used to determine	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
AMG MANAGERS CENTER SQUARE REAL 600 STEAMBOAT ROAD SUITE 300 GREENWICH, CT 06830	0.40%		

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
BARON SMALL CAP - DST SYSTEMS INC	0.40%	
43-1581814		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
BARON SMALL CAP INST - DST SYSTEMS	0.15%	
43-1581814		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
HTFD SM CAP GROWTH Y - HARTFORD AD	0.35%	
41-0679409		
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(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
MSIF MID CAP GRTH I - MORGAN STANL	0.15%		
13-3799749			
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
OAKMARK EQ & INC INV - BOSTON FINA P.O. BOX 8480 BOSTON, MA 02266	0.35%		
(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect	
FIDELITY INVESTMENTS INSTITUTIONAL	(see instructions)	compensation 0	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
OAKMARK INTL INV - BOSTON FINANCIA P.O. BOX 8480 BOSTON, MA 02266	0.35%		

(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
ROYCE TOT RET INST - BOSTON FINANC P.O. BOX 8480 BOSTON, MA 02266	0.05%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(C) Enter amount of indirect compensation
FIDELITY INVESTMENTS INSTITUTIONAL	60	0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
ROYCE TOTAL RET INV - BOSTON FINAN P.O. BOX 8480 BOSTON, MA 02266	0.20%	
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect
FIDELITY INVESTMENTS INSTITUTIONAL	60	compensation 0
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.	
VRS PARTNERS Y - FIS INVESTOR SERV 4249 EASTON WAY, SUITE 400 COLUMBUS, OH 43219	0.10%	<u>. </u>

(a) Enter service provider name as it appears on line 2	(b) Service Codes	(c) Enter amount of indirect	
	(see instructions)	compensation	
FIDELITY INVESTMENTS INSTITUTIONAL	60	0	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
/S EMERGING MKTS Y - FIS INVESTOR 4249 EASTON WAY, SUITE 400 COLUMBUS, OH 43219	0.10%		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
(d) Enter name and EIN (address) of source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		
(a) Enter service provider name as it appears on line 2	(b) Service Codes (see instructions)	(c) Enter amount of indirect compensation	
(d) Enter name and EIN (address) of source of indirect compensation	(a) Describe the indirect	componentian including any	
(d) Litter hame and Lift (address) or source of indirect compensation	(e) Describe the indirect compensation, including any formula used to determine the service provider's eligibility for or the amount of the indirect compensation.		

Part II	Part II Service Providers Who Fail or Refuse to Provide Information			
	de, to the extent possible, the following information for each	ch service provide	r who failed or refused to provide the information necessary to complete	
(a) En	ter name and EIN or address of service provider (see instructions)	(b) Nature of Service Code(s)	(c) Describe the information that the service provider failed or refused to provide	
(a) En	ter name and EIN or address of service provider (see instructions)	(b) Nature of Service Code(s)	(c) Describe the information that the service provider failed or refused to provide	
(a) En	ter name and EIN or address of service provider (see instructions)	(b) Nature of Service Code(s)	(c) Describe the information that the service provider failed or refused to provide	
(a) En	ter name and EIN or address of service provider (see instructions)	(b) Nature of Service Code(s)	(c) Describe the information that the service provider failed or refused to provide	
(a) En	ter name and EIN or address of service provider (see instructions)	(b) Nature of Service Code(s)	(c) Describe the information that the service provider failed or refused to provide	
(a) En	ter name and EIN or address of service provider (see instructions)	(b) Nature of Service Code(s)	(C) Describe the information that the service provider failed or refused to provide	

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Pa	Part III Termination Information on Accountants and Enrolled Actuaries (see instructions)					
	(complete as many entries as needed)	<u> </u>				
а	Name:	b EIN:				
С	Position:					
d	Address:	e Telephone:				
u	Address.	С теюрионе.				
Ex	planation:					
а	Name:	b EIN:				
C	Position:					
d	Address:	e Telephone:				
u	Address.	C releptione.				
Ex	planation:					
а	Name:	b EIN:				
C	Position:					
d	Address:	e Telephone:				
u	Address.	C receptione.				
ΕX	planation:					
а	Name:	b EIN:				
С	Position:					
d	Address:	e Telephone:				
Fx	planation:					
-^						
_		L				
a	Name:	b EIN:				
С	Position:					
d	Address:	e Telephone:				
Ex	planation:					

SCHEDULE H (Form 5500)

Internal Revenue Service

Department of Labor Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Financial Information

This schedule is required to be filed under section 104 of the Employee Retirement Income Security Act of 1974 (ERISA), and section 6058(a) of the Internal Revenue Code (the Code).

File as an attachment to Form 5500.

OMB No. 1210-0110

2016

This Form is Open to Public Inspection

For calendar plan year 2016 or fiscal plan year beginning 01/01/2016	and ending 12/31/2016
A Name of plan ZETA ASSOCIATES INCORPORATED SAVINGS PLAN	B Three-digit plan number (PN) ▶ 001
	_
C Plan sponsor's name as shown on line 2a of Form 5500 ZETA ASSOCIATES	D Employer Identification Number (EIN) 54-1279046

Part I Asset and Liability Statement

1 Current value of plan assets and liabilities at the beginning and end of the plan year. Combine the value of plan assets held in more than one trust. Report the value of the plan's interest in a commingled fund containing the assets of more than one plan on a line-by-line basis unless the value is reportable on lines 1c(9) through 1c(14). Do not enter the value of that portion of an insurance contract which guarantees, during this plan year, to pay a specific dollar benefit at a future date. Round off amounts to the nearest dollar. MTIAs, CCTs, PSAs, and 103-12 IEs do not complete lines 1b(1), 1b(2), 1c(8), 1g, 1h, and 1i. CCTs, PSAs, and 103-12 IEs also do not complete lines 1d and 1e. See instructions.

Assets		(a) Beginning of Year	(b) End of Year
a Total noninterest-bearing cash	1a	94207	92034
b Receivables (less allowance for doubtful accounts):			
(1) Employer contributions	1b(1)	0	0
(2) Participant contributions	1b(2)	0	0
(3) Other	1b(3)	0	0
C General investments:			
(1) Interest-bearing cash (include money market accounts & certificates of deposit)	1c(1)	16091490	16791778
(2) U.S. Government securities	1c(2)	0	24739
(3) Corporate debt instruments (other than employer securities):			
(A) Preferred	1c(3)(A)	0	0
(B) All other	1c(3)(B)	363609	299818
(4) Corporate stocks (other than employer securities):			
(A) Preferred	1c(4)(A)	2048645	2408742
(B) Common	1c(4)(B)	12144081	14663117
(5) Partnership/joint venture interests	1c(5)	0	0
(6) Real estate (other than employer real property)	1c(6)	0	0
(7) Loans (other than to participants)	1c(7)	0	0
(8) Participant loans	1c(8)	1053950	835473
(9) Value of interest in common/collective trusts	1c(9)	0	0
(10) Value of interest in pooled separate accounts	1c(10)	0	0
(11) Value of interest in master trust investment accounts	1c(11)	0	0
(12) Value of interest in 103-12 investment entities	1c(12)	0	0
(13) Value of interest in registered investment companies (e.g., mutual funds)	1c(13)	199028856	220396795
(14) Value of funds held in insurance company general account (unallocated contracts)	1c(14)		
(15) Other	1c(15)	8	-12492

1d	Employer-related investments:		(a) Beginning of Year	(b) End of Year
	(1) Employer securities	1d(1)	0	0
	(2) Employer real property	1d(2)	0	0
е	Buildings and other property used in plan operation	1e	0	0
f	Total assets (add all amounts in lines 1a through 1e)	1f	230824846	255500004
	Liabilities			
g	Benefit claims payable	1g	0	0
h	Operating payables	1h	0	0
i	Acquisition indebtedness	1i	0	0
j	Other liabilities	1j	0	0
k	Total liabilities (add all amounts in lines 1g through1j)	1k	0	0
	Net Assets			
ı	Net assets (subtract line 1k from line 1f)	11	230824846	255500004

Part II Income and Expense Statement

Plan income, expenses, and changes in net assets for the year. Include all income and expenses of the plan, including any trust(s) or separately maintained fund(s) and any payments/receipts to/from insurance carriers. Round off amounts to the nearest dollar. MTIAs, CCTs, PSAs, and 103-12 IEs do not complete lines 2a, 2b(1)(E), 2e, 2f, and 2g.

	Income		(a) Amount	(b) Total
а	Contributions:			
	(1) Received or receivable in cash from: (A) Employers	2a(1)(A)	16427247	
	(B) Participants	2a(1)(B)	3208848	
	(C) Others (including rollovers)	2a(1)(C)	1167042	
	(2) Noncash contributions	2a(2)	0	
	(3) Total contributions. Add lines 2a(1)(A), (B), (C), and line 2a(2)	2a(3)		20803137
b	Earnings on investments:			
	(1) Interest:			
	(A) Interest-bearing cash (including money market accounts and certificates of deposit)	2b(1)(A)	18170	
	(B) U.S. Government securities	2b(1)(B)	633	
	(C) Corporate debt instruments	2b(1)(C)	23148	
	(D) Loans (other than to participants)	2b(1)(D)	0	
	(E) Participant loans	2b(1)(E)	32117	
	(F) Other	2b(1)(F)	0	
	(G) Total interest. Add lines 2b(1)(A) through (F)	2b(1)(G)		74068
	(2) Dividends: (A) Preferred stock	2b(2)(A)	0	
	(B) Common stock	2b(2)(B)	324293	
	(C) Registered investment company shares (e.g. mutual funds)	2b(2)(C)	8192552	
	(D) Total dividends. Add lines 2b(2)(A), (B), and (C)	2b(2)(D)		8516845
	(3) Rents	2b(3)		0
	(4) Net gain (loss) on sale of assets: (A) Aggregate proceeds	2b(4)(A)	35077199	
	(B) Aggregate carrying amount (see instructions)	2b(4)(B)	35201795	
	(C) Subtract line 2b(4)(B) from line 2b(4)(A) and enter result	2b(4)(C)		-124596
	(5) Unrealized appreciation (depreciation) of assets: (A) Real estate	2b(5)(A)	0	
	(B) Other	2b(5)(B)	1086882	
	(C) Total unrealized appreciation of assets. Add lines 2b(5)(A) and (B)	2h(5)(C)		1086882

	Г		١.				·
	2h(6)	(6	a) Am	ount		(b)) Total
(6) Net investment gain (loss) from common/collective trusts	01. (7)						0
(7) Net investment gain (loss) from pooled separate accounts	01 (0)						0
(8) Net investment gain (loss) from master trust investment accounts	01 (0)						0
(9) Net investment gain (loss) from 103-12 investment entities	2b(9)						0
companies (e.g., mutual funds)	2b(10)						7368948
C Other income	2c						0
d Total income. Add all income amounts in column (b) and enter total	2d						37725284
Expenses							
Benefit payment and payments to provide benefits:							
(1) Directly to participants or beneficiaries, including direct rollovers	2e(1)			1319	0196		
(2) To insurance carriers for the provision of benefits	2 (2)				0		
(3) Other	2e(3)				0		
(4) Total benefit payments. Add lines 2e(1) through (3)	- (1)						13190196
f Corrective distributions (see instructions)	0,						13106
g Certain deemed distributions of participant loans (see instructions)							0
h Interest expense							0
i Administrative expenses: (1) Professional fees	0:(4)				0		
(2) Contract administrator fees	0:(0)				0	_	
(3) Investment advisory and management fees	0:(0)				0		
(4) Other	0:/4)			-15	3176		
(5) Total administrative expenses. Add lines 2i(1) through (4)	0:/5)						-153176
i Total expenses. Add all expense amounts in column (b) and enter total							13050126
Net Income and Reconciliation							
k Net income (loss). Subtract line 2j from line 2d	2k						24675158
I Transfers of assets:							
(1) To this plan							0
(2) From this plan	21(2)						
Part III Accountant's Opinion							
Complete lines 3a through 3c if the opinion of an independent qualified p	oublic accountant is	attached to	o this	Form 5	500. Co	mplete line 3d if	f an opinion is not
attached. The attached eninion of an independent qualified public accountant for the	nia plan ia (ana ing	ruotiono):					
 The attached opinion of an independent qualified public accountant for the state of the state o		ructions).					
	(4) Adverse					П.,	
b Did the accountant perform a limited scope audit pursuant to 29 CFR 25.	20.103-8 and/or 10)3-12(d)?				X Yes	∐ No
C Enter the name and EIN of the accountant (or accounting firm) below:		(5) =111					
(1) Name:BEHRENS & BANKS, P.C.		(2) EIN	: 54-1	556200			
d The opinion of an independent qualified public accountant is not attache (1) This form is filed for a CCT, PSA, or MTIA. (2) It will be	ed because: e attached to the n	ext Form 55	500 pu	ırsuant	to 29 C	FR 2520.104-50).
Part IV Compliance Questions							
CCTs and PSAs do not complete Part IV. MTIAs, 103-12 IEs, and GIA 103-12 IEs also do not complete lines 4j and 4l. MTIAs also do not complete lines 4j and		lines 4a, 4e	e, 4f, 4	lg, 4h, 4	1k, 4m,	4n, or 5.	
During the plan year:				Yes	No	An	nount
Was there a failure to transmit to the plan any participant contributions							
period described in 29 CFR 2510.3-102? Continue to answer "Yes" fo fully corrected. (See instructions and DOL's Voluntary Fiduciary Corre			4a		X		
b Were any loans by the plan or fixed income obligations due the plan in	default as of the						
close of the plan year or classified during the year as uncollectible? Di	isregard participan						
secured by participant's account balance. (Attach Schedule G (Form 5 checked.)		IS	4b		X		

Page	4-

Schedule H (Form 5500) 2016

			Yes	No	ı	Amount	<u>t</u>
С	Were any leases to which the plan was a party in default or classified during the year as uncollectible? (Attach Schedule G (Form 5500) Part II if "Yes" is checked.)	4c		X			
d	Were there any nonexempt transactions with any party-in-interest? (Do not include transactions reported on line 4a. Attach Schedule G (Form 5500) Part III if "Yes" is checked.)	4d		X			
е	Was this plan covered by a fidelity bond?	4e	Χ				500000
f	Did the plan have a loss, whether or not reimbursed by the plan's fidelity bond, that was caused by fraud or dishonesty?	4f		X			
g	Did the plan hold any assets whose current value was neither readily determinable on an established market nor set by an independent third party appraiser?	4g		X			
h	Did the plan receive any noncash contributions whose value was neither readily determinable on an established market nor set by an independent third party appraiser?	4h		Х			
i	Did the plan have assets held for investment? (Attach schedule(s) of assets if "Yes" is checked, and see instructions for format requirements.)	4i	X				
j	Were any plan transactions or series of transactions in excess of 5% of the current value of plan assets? (Attach schedule of transactions if "Yes" is checked, and see instructions for format requirements.)	4j		X			
k	Were all the plan assets either distributed to participants or beneficiaries, transferred to another plan, or brought under the control of the PBGC?	4k		X			
I	Has the plan failed to provide any benefit when due under the plan?	41	Χ				629882
m	If this is an individual account plan, was there a blackout period? (See instructions and 29 CFR 2520.101-3.)	4m		X			
n	If 4m was answered "Yes," check the "Yes" box if you either provided the required notice or one of the exceptions to providing the notice applied under 29 CFR 2520.101-3	4n		X			
0	Defined Benefit Plan or Money Purchase Pension Plan Only: Were any distributions made during the plan year to an employee who attained age 62 and had not separated from service?	40					
5a	Has a resolution to terminate the plan been adopted during the plan year or any prior plan year? If "Yes," enter the amount of any plan assets that reverted to the employer this year	es 🔉	No	Amou	ınt:		
5b	If, during this plan year, any assets or liabilities were transferred from this plan to another plan(s), identransferred. (See instructions.)	ntify tl	ne plan(s) to wh	nich assets or	liabilitie	es were
	5b(1) Name of plan(s)				5b(2) EIN(s))	5b(3) PN(s)
	the plan is a defined benefit plan, is it covered under the PBGC insurance program (See ERISA section for the plan is a defined party the My RAA confirmation number from the PBGC promium filing for this plan was		21.)?	Ye	es No		determined
Par	f "Yes" is checked, enter the My PAA confirmation number from the PBGC premium filing for this plan yest V Trust Information	ғаг <u></u>				. (See II	nstructions.)
	lame of trust			- Ah	Trust's EIN		
Ja ľ	and or trust				, IIUSLS EIIN		
6c 1	lame of trustee or custodian 6d Trustee's	s or c	ustodiar	n's telep	phone number	•	

SCHEDULE R (Form 5500)

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration nedule is required to be filed under sections 104 and 4065 of the

This schedule is required to be filed under sections 104 and 4065 of the Employee Retirement Income Security Act of 1974 (ERISA) and section 6058(a) of the Internal Revenue Code (the Code).

Retirement Plan Information

File as an attachment to Form 5500.

OMB No. 1210-0110

2016

This Form is Open to Public Inspection.

	Pension Ber	efit Guaranty Corporation					
For	calendar	plan year 2016 or fiscal plan year beginning 01/01/2016 and en	nding	12/31/2	2016		
	Name of pl	an IATES INCORPORATED SAVINGS PLAN	В	Three-digit plan number (PN)	er •	001	
	Plan spons	or's name as shown on line 2a of Form 5500 IATES	D	Employer Id 54-1279046		ion Number (EIN)
F	Part I	Distributions					
All	reference	s to distributions relate only to payments of benefits during the plan year.					
1		ue of distributions paid in property other than in cash or the forms of property specified in the		1			
2		EIN(s) of payor(s) who paid benefits on behalf of the plan to participants or beneficiaries during the plan to participants or beneficiaries during paid the greatest dollar amounts of benefits):	ng the	e year (if mor	e than t	wo, enter EINs o	f the two
	EIN(s):	04-6568107					
	Profit-sl	naring plans, ESOPs, and stock bonus plans, skip line 3.					
3	Number	of participants (living or deceased) whose benefits were distributed in a single sum, during the					
P	Part II	Funding Information (If the plan is not subject to the minimum funding requirements ERISA section 302, skip this Part.)	of se	ction of 412 o	of the Int	ternal Revenue C	Code or
4	Is the pla	n administrator making an election under Code section 412(d)(2) or ERISA section 302(d)(2)?			Yes	No	N/A
	If the pla	an is a defined benefit plan, go to line 8.					
5	plan yea	er of the minimum funding standard for a prior year is being amortized in this r, see instructions and enter the date of the ruling letter granting the waiver. Date: Month			y		
6	a Ente	empleted line 5, complete lines 3, 9, and 10 of Schedule MB and do not complete the rem r the minimum required contribution for this plan year (include any prior year accumulated fund iency not waived)	ding	6a	nedule.		
	b Ente	r the amount contributed by the employer to the plan for this plan year		6b			
	c Subt	ract the amount in line 6b from the amount in line 6a. Enter the result					
	•	ompleted line 6c, skip lines 8 and 9.			ı		
7	•	inimum funding amount reported on line 6c be met by the funding deadline?		П	Yes	No	N/A
8	authority	ge in actuarial cost method was made for this plan year pursuant to a revenue procedure or ot providing automatic approval for the change or a class ruling letter, does the plan sponsor or prator agree with the change?	plan	<u>_</u>	Yes	☐ No	□ N/A
Р	art III	Amendments					
9	year tha	a defined benefit pension plan, were any amendments adopted during this plan increased or decreased the value of benefits? If yes, check the appropriate o, check the "No" box	ase	Decre	ease	Both	☐ No
Р	art IV	ESOPs (see instructions). If this is not a plan described under Section 409(a) or 4975(e)(7)	7) of	the Internal R	evenue	Code, skip this I	Part.
10	Were u	nallocated employer securities or proceeds from the sale of unallocated securities used to repa	ay an	y exempt loa	n?	Yes	No
11	a Do	es the ESOP hold any preferred stock?				Yes	No
		e ESOP has an outstanding exempt loan with the employer as lender, is such loan part of a "b e instructions for definition of "back-to-back" loan.)					No
12	Does the	ESOP hold any stock that is not readily tradable on an established securities market?				Yes	No

Page	2	-
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Schedule R (Form 5500) 2016

Pa	Part V Additional Information for Multiemployer Defined Benefit Pension Plans							
13		er the following information for each employer that contributed more than 5% of total contributions to the plan during the plan year (measured in ars). See instructions. Complete as many entries as needed to report all applicable employers.						
	а	Name of contributing employer						
	b	EIN C Dollar amount contributed by employer						
	d	Date collective bargaining agreement expires (If employer contributes under more than one collective bargaining agreement, check box and see instructions regarding required attachment. Otherwise, enter the applicable date.) Month Day Year						
	е	Contribution rate information (If more than one rate applies, check this box and see instructions regarding required attachment. Otherwise, complete lines 13e(1) and 13e(2).) (1) Contribution rate (in dollars and cents) (2) Base unit measure: Hourly Weekly Unit of production Other (specify):						
	а	Name of contributing employer						
	b	EIN C Dollar amount contributed by employer						
	d	Date collective bargaining agreement expires (If employer contributes under more than one collective bargaining agreement, check box and see instructions regarding required attachment. Otherwise, enter the applicable date.) Month Day Year						
	е	Contribution rate information (If more than one rate applies, check this box and see instructions regarding required attachment. Otherwise, complete lines 13e(1) and 13e(2).) (1) Contribution rate (in dollars and cents) (2) Base unit measure: Hourly Weekly Unit of production Other (specify):						
	a b	Name of contributing employer EIN C Dollar amount contributed by employer						
	d	Date collective bargaining agreement expires (If employer contributes under more than one collective bargaining agreement, check box						
	u	and see instructions regarding required attachment. Otherwise, enter the applicable date.) Month Day Year						
	е	Contribution rate information (If more than one rate applies, check this box and see instructions regarding required attachment. Otherwise, complete lines 13e(1) and 13e(2).) (1) Contribution rate (in dollars and cents) (2) Base unit measure: Hourly Weekly Unit of production Other (specify):						
	а	Name of contributing employer						
	b	EIN C Dollar amount contributed by employer						
	d	Date collective bargaining agreement expires (If employer contributes under more than one collective bargaining agreement, check box and see instructions regarding required attachment. Otherwise, enter the applicable date.) Month Day Year						
	е	Contribution rate information (If more than one rate applies, check this box and see instructions regarding required attachment. Otherwise, complete lines 13e(1) and 13e(2).) (1) Contribution rate (in dollars and cents) (2) Base unit measure: Hourly Weekly Unit of production Other (specify):						
	а	Name of contributing employer						
	b	EIN C Dollar amount contributed by employer						
	d	Date collective bargaining agreement expires (If employer contributes under more than one collective bargaining agreement, check box and see instructions regarding required attachment. Otherwise, enter the applicable date.) Month Day Year						
	е	Contribution rate information (If more than one rate applies, check this box and see instructions regarding required attachment. Otherwise, complete lines 13e(1) and 13e(2).) (1) Contribution rate (in dollars and cents) (2) Base unit measure: Hourly Weekly Unit of production Other (specify):						
	а	Name of contributing employer						
	b	EIN C Dollar amount contributed by employer						
	d	Date collective bargaining agreement expires (If employer contributes under more than one collective bargaining agreement, check box and see instructions regarding required attachment. Otherwise, enter the applicable date.) Month Day Year						
	е	Contribution rate information (If more than one rate applies, check this box and see instructions regarding required attachment. Otherwise, complete lines 13e(1) and 13e(2).) (1) Contribution rate (in dollars and cents) (2) Base unit measure: Hourly Weekly Unit of production Other (specify):						

	Schedule R (Form 5500) 2016	Page 3	
14	Enter the number of participants on whose behalf no contribution of the participant for:	s were made by an employer as an employer	
	a The current year		14a
	b The plan year immediately preceding the current plan year		14b
	C The second preceding plan year		14c
15	Enter the ratio of the number of participants under the plan on w employer contribution during the current plan year to:	hose behalf no employer had an obligation to mak	ke an
	a The corresponding number for the plan year immediately pre	eceding the current plan year	15a
	b The corresponding number for the second preceding plan ye	ear	15b
16	Information with respect to any employers who withdrew from the		
	a Enter the number of employers who withdrew during the pred	΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄ ΄	16a
	b If line 16a is greater than 0, enter the aggregate amount of w assessed against such withdrawn employers		16b
17	If assets and liabilities from another plan have been transferred to supplemental information to be included as an attachment		
P	art VI Additional Information for Single-Employ	yer and Multiemployer Defined Benefi	t Pension Plans
18	If any liabilities to participants or their beneficiaries under the plar and beneficiaries under two or more pension plans as of immedia information to be included as an attachment	ately before such plan year, check box and see ins	structions regarding supplemental
19	If the total number of participants is 1,000 or more, complete line a	igh-Yield Debt:% Real Estate: grade and high-yield debt: grs	_
Pa	art VII IRS Compliance Questions		
20	a Is the plan a 401(k) plan? If "No," skip b		s 🔲 No

22a If the plan is a master and prototype plan (M&P) or volume submitter plan that received a favorable IRS opinion letter or advisory letter, enter the date of

22b If the plan is an individually-designed plan that received a favorable determination letter from the IRS, enter the date of the most recent determination

20b How did the plan satisfy the nondiscrimination requirements for employee deferrals under section

21a What testing method was used to satisfy the coverage requirements under section 410(b) for the plan

21b Did the plan satisfy the coverage and nondiscrimination requirements of sections 410(b) and 401(a)(4)

and the serial number

letter

401(k)(3) for the plan year? Check all that apply:

year? Check all that apply:

for the plan year by combining this plan with any other plan under the permissive aggregation rules?

Design-based

safe harbor "Current year"

ADP test

percentage

Ratio

test

Yes

"Prior year" ADP test

N/A

N/A

Average

benefit test

No

Zeta Associates Incorporated Savings Plan

Fairfax, Virginia

Audit Reports

For The Years Ended

December 31, 2016 and 2015

Zeta Associates Incorporated Savings Plan December 31, 2016 and 2015

Contents

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Statements of Net Assets Available for Benefits	3
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Schedule of Summary of Net Plan Assets	12



P 703.726.6475 F 703.726.6478 43482 Cross Breeze Place Ashburn, VA 20147 behrenscpa.com

REPORT OF INDEPENDENT AUDITORS

To the Administrative Committee and Participants of The Zeta Associates Incorporated Savings Plan

Report on the Financial Statements

We were engaged to audit the accompanying financial statements of The Zeta Associates Incorporated Savings Plan, which comprise the statement of net assets available for benefits as of December 31, 2016 and 2015, and the related statements of changes in net assets available for benefits for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financials statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on conducting the audit in accordance with auditing standards generally accepted in the United States of America. Because of the matter described in the Basis for Disclaimer of Opinion paragraph, however, we were not able to obtain sufficient appropriate audit evidence to provide a basis for an audit opinion.

Basis for Disclaimer of Opinion

As permitted by 29 CFR 2520.103-8 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974, the plan administrator instructed us not to perform, and we did not perform, any auditing procedures with respect to the information summarized in Note E, which was certified by Fidelity Management Trust Company, the trustee of the Plan, except for comparing the information with the related information included in the financial statements. We have been informed by the plan administrator that the trustee holds the Plan's investment assets and executes investment transactions. The plan administrator has obtained a certification from the trustee as of and for the years ended December 31, 2016 and 2015, that the information provided to the plan administrator by the trustee is complete and accurate.

Disclaimer of Opinion

Because of the significance of the matter described in the Basis for Disclaimer of Opinion paragraph, we have not been able to obtain sufficient appropriate audit evidence to provide a basis for an audit opinion. Accordingly, we do not express an opinion on these financial statements.

Other Matter

The supplemental schedule of Schedule of Assets (Held at End of Year) is required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 and is presented for the purpose of additional analysis and is not a required part of the financial statements. Because of the significance of the matter described in the Basis of Disclaimer of Opinion paragraph, we do not express an opinion on the supplemental schedule referred to above.

Report of Form and Content in Compliance with DOL Rules and Regulations

The form and content of the information included in the financial statements and supplemental schedules, other than that derived from the information certified by the trustee, have been audited by us in accordance with auditing standards generally accepted in the United States of America and, in our opinion, are presented in compliance with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974.

Behrens & Banks, P.C.

Ashburn, Virginia

June 5, 2017

Zeta Associates Incorporated Savings Plan Statements of Net Assets Available for Benefits December 31, 2016 and 2015

ASSETS	12/31/16			12/31/15
Investments: Investment at fair value	\$	254,664,531	\$	229,770,896
Note receivables from participants	-	835,473	-	1,053,950
Total Assets		255,500,004		230,824,846
LIABILITIES		0		0
Net assets reflecting investment at fair value		255,500,004		230,824,846
Net assets available for benefits	\$	255,500,004	\$	230,824,846

See accompanying notes to the financial statements.

Zeta Associates Incorporated Savings Plan Statement of Changes in Net Assets Available for Benefits For Year Ended December 31, 2016

ADDITIONS TO NET ASSETS ATTRIBUTED TO

Investment Income:		
Net appreciation in fair value of investments	\$	8,331,234
Interest		41,951
Dividends		8,516,845
		16,890,030
Interest income on notes receivable		
from participants		32,117
Contributions		
Contributions:		16 427 247
Employer Participants		16,427,247 3,208,848
Rollovers		1,167,042
Ronovers		20,803,137
		20,000,107
Total additions		37,725,284
DEDUCTIONS FROM NET ASSETS ATTRIBUTED TO		
Benefits paid to participants		13,190,196
Corrective/deemed distributions		13,106
Other	10 -40-11	<153,176>
Total deductions	7 	13,050,126
Net increase		24,675,158
NET ASSETS AVILABLE FOR BENEFITS		
BEGINNING OF YEAR		230,824,846
END OF YEAR	\$	255,500,004

See accompanying notes to the financial statements.

NOTE A - DESCRIPTION OF PLAN

The following description of the Zeta Associates Incorporated ("Company") Profit Sharing Plan ("Plan") provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

General. The Plan is a defined contribution plan covering all full-time employees of the Company who are age eighteen or older. It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

Administration of Plan Assets. The Plan is administered under a service agreement with Fidelity Management Trust Company (the Trustee).

Contributions. Each year, the Company contributes to the Plan 25% of the participant's salary. Additional amounts may be contributed at the option of the Company's board of directors. Participants may contribute up to \$18,000 of their annual compensation. Contributions are subject to certain limitations.

Participant Accounts. Each participant's account is credited with the participant's contribution and an allocation of (a) the Company's contribution and (b) Plan earnings, and charged with an allocation of administrative expenses. Allocations are based on participant earnings. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account.

Vesting. Participants are immediately vested in their voluntary contributions and the Company contributions portion of their accounts plus actual earnings thereon.

Participant Loans. Participants may borrow from their accounts up to \$50,000 or one-half the present value of the participants' vested interest in their accounts. Loan transactions are treated as transfers between the investment funds and the participant loan fund. The loans are collateralized by the balance in the participant's account and bear a reasonable rate of interest as determined by the Administrator based on the prevailing interest rates charged by persons in the business of lending money for loans which would be made under similar circumstances. Principal and interest are paid ratably through payroll deductions over a period not to exceed five years or up to 10 years for loan related to the purchase of a Participant's primary resident.

NOTE A – DESCRIPTION OF PLAN (Continued)

Payment of Benefits. On termination of service due to death, disability or retirement, a participant may elect to receive an amount equal to the value of the participant's vested interest in his or her account in either a lump-sum amount, or in annual installments. For termination of service due to other reasons, a participant may receive the value of the vested interest in his or her account as a lump-sum distribution.

Plan Termination. Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. Any unallocated assets of the Plan shall be allocated to participant accounts and distributed in such a manner as the Company may determine.

NOTE B - SUMMARY OF ACCOUNTING POLICIES

Basis of Accounting. The financial statements of the Plan are prepared under the accrual method of accounting.

As described in Financial Accounting Standards Board Staff Position, FSP AAG INV-1 and SOP 94-4-1, Reporting of Fully Benefit-Responsive Investment Contracts Held by Certain Investment Companies Subject to the AICPA Investment Company Guide and Defined-Contribution Health and Welfare and Pension Plans (the FSP), investment contracts held by a defined-contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the plan. As required by the FSP, the Statement of Net Assets Available for Benefits presents the fair value of the investment contracts as well as the adjustment of the fully benefit-responsive investment contracts from fair value to contract value. The Statement of Changes in Net Assets Available for Benefits is prepared on a fair value basis.

NOTE B – SUMMARY OF ACCOUNTING POLICIES (Continued)

Use of Estimates. The preparation of financial statements in conformity with generally accepted accounting principles requires the plan administrator to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Risks and Uncertainties. The Plan provides for various investment options. Investment securities are exposed to various risks, such as interest, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect participants' account balances and the amounts reported in the Statement of Net Assets Available for Benefits.

Investment Valuation and Income Recognition. The Plan's investments are stated at fair value. Quoted market prices are used to value investments. Shares of mutual funds are valued at the net asset value of shares held by the Plan at year-end. Participant loans are valued at their outstanding balances, which approximate fair value. The fair value of the guaranteed investment contract is calculated by discounting the related cash flows based on current yields of similar instruments with comparable durations.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date.

Administrative Expenses. Certain expenses of maintaining the Plan are paid by the Plan, unless otherwise paid by the Company. Expenses that are paid by the Company are excluded from these financial statements. Fees related to the administration of notes receivable from participants are charged directly to the participant's account and are included in administrative expenses. Investment related expenses are included in net appreciation of fair value of investment

Payment of Benefits. Benefits are recorded when paid.

NOTE B – SUMMARY OF ACCOUNTING POLICIES (Continued)

Notes receivable from participants. Notes receivable from participants are measured at their unpaid principal balance plus any accrued but unpaid interest. Interest income is recorded on the accrual basis. Related fees are recorded as administrative expenses and are expensed when they are incurred. No allowance for credit losses has been recorded as of December 31, 2016 and 2015.

Subsequent Events. The Plan has evaluated subsequent events through June 5, 2017, the date the financial statements were available to be issued.

NOTE C - TAX STATUS

The IRS has determined and informed the Company by a letter dated October 9, 2003, that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code (IRC). Although the Plan has been amended since receiving the determination letter, the Plan administrator and the Plan's tax counsel believe that the Plan is designed, and is currently being operated, in compliance with the applicable requirements of the IRC and, therefore, believe that the Plan is qualified, and the related trust is tax-exempt.

Accounting principles generally accepted in the United States of America require plan management to evaluate tax positions taken by the plan and recognize a tax liability if the plan has taken an uncertain position that more likely than not would not be sustained upon examination by the federal tax authorities. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audit for any tax period in progress.

NOTE D – INVESTMENTS

A single investment that represents 5% or more of the Plan's net assets available for benefits are identified as follows:

	V-00	12/31/16	12/31/15
FID Contrafund	\$	18,367,746	\$ 19,195,613
Common Stock	\$	14,663,117	\$ 12,144,081
FID Low Priced Stk K	\$	13,314,772	\$
FID 500 Index Inst	\$	16,022,599	\$

NOTE E – CERTIFICATION BY FIDELITY MANAGEMENT TRUST COMPANY

The Company has elected the method of compliance permitted by 29 CFR 2520.103-8 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under ERISA. Accordingly, the Trustee has certified that the following items in the accompanying financial statements are completed and accurate: investment balances at December 31, 2016 and 2015, interest and dividends and net appreciation in fair value of mutual funds for the year ended December 31, 2016 and all related financial information provided in the notes and supplemental schedule.

NOTE F – RELATED PARTY TRANSACTION

Certain Plan investments are shares of mutual funds managed by the Fidelity Management Trust Company. Fidelity Management Trust Company is the trustee, as defined by the Plan, therefore, these transactions qualify as party-in-interests transactions.

NOTE G – FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (Level 3). The three level of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.
- Level 2 Inputs to the valuation methodology include
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets:
 - Inputs other than quoted prices that are observable for the asset or liability:
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

NOTE G – FAIR VALUE MEASUREMENTS (Continued)

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The assets or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2016.

Common stocks: Valued at the closing price reported on the active market on which the individual securities are traded.

Government securities: Valued using pricing models maximizing the use of observable inputs for similar securities.

Corporate debt instrument: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value of yields currently available on comparable securities of issuers with similar credit rating.

Mutual funds: Valued at the daily closing prices as reported by the fund. Mutual funds held by the Plan are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily net assets value (NAV) and to transact at that price. The mutual funds held by the Plan are deemed to be actively traded.

The following table sets forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31, 2016 and 2015:

		Assets at Fair Value as of December 31, 2016							
	_	Level 1		Level 2	_ <u>L</u>	evel 3	-	Total	
Cash	\$	16,883,812	\$	0	\$	0	\$	16,883,812	
Government Securities		0		24,739		0		24,739	
Corporate debt instrument		0		299,818		0		299,818	
Common Stock		17,071,859		0		0		17,071,859	
Mutual Funds		220,384,303		0		0		220,384,303	
Investment at fair value	\$	254,339,974	\$	324,557	\$	0_	\$	254,664,531	

NOTE G – FAIR VALUE MEASUREMENTS (Continued)

	W.	Assets at Fair Value as of December 31, 2015							
		Level 1		Level 2	_Le	evel 3		Total	
Cash	\$	16,185,697	\$	0	\$	0	\$	16,185,697	
Corporate debt instrument		0		363,609		0		363,609	
Common Stock		14,192,726		0		0		14,192,726	
Mutual Funds		199,028,864		0		0		199,028,864	
Investment at fair value	\$	229,407,287	\$	363,609	\$	00	\$	229,770,896	

NOTE H – SUBSEQUENT EVENT

Management has adopted ASC 855, subsequent events (formerly SFAS No. 165) effective for interim and annual periods ending after June 15, 2009. Management has evaluated events occurring after the Statements of Net Assets Available for Plan Benefits through June 5, 2017, and determined that no material transactions have occurred that would impair the financial position or results of operations as of December 31, 2016.

Schedule H, line 4i - Schedule of Assets (Held At End of Year)

(a)	(b) Idenity of issue, borrower,	(c) Description of investment including	(d) Cost	(e) Current Value
	lessor, or similar party	maturity date, rate of interest, collaterla,		1 1 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	•	par, or maturity value		
	BROKERAGELINK		\$0.0	0
	COMMON STOCK		\$14,658,477.8	2 \$14,663,117.1
	EXTERNAL FUND		\$6,772,375.5	4 \$6,705,726.7
	CASH		\$6,705,666.8	8 \$6,705,666.8
	FIDELITY FUND		\$5,515,121.6	3 \$5,894,632.0
	PREFERRED STOCK		\$1,879,000.0	
	CERT, OF DEP.		\$689,200.7	
	UNIT		\$446,094.3	
	CORPORATE BOND		\$309,417.5	
	NON INTEREST BEARING CASH		\$0.0	
	GOVERNMENT BOND		\$25,111.9	
	RIGHTS/WARRANTS		\$2,904.1	
	OPTION		\$0.0	
	PIM TOTAL RT INST		\$2,241,877.4	
	MSIF MID CAP GRTH I		\$0.0	20
	OAKMARK INTL INV		\$3,611,027.7	
	ROYCE TOTAL RET INV		\$0.0	
	INVS GRTH & INC R6		\$2,042,776.4	
	VRS PARTNERS Y		\$698,368.7	
	PIM REAL RETURN INST		\$899,708.7	
	OAKMARK EQ & INC INV		\$4,465,683.4	
	HTFD SM CAP GROWTH Y			
	ROYCE TOT RET INST		\$1,199,817.3	
	TMPL GLOBAL BOND R6		\$563,204.0	
	BARON SMALL CAP INST		\$2,792,043.9	
	VS EMERGING MKTS Y		\$984,224.8	
	ARTISAN MD CP VAL IS		\$1,145,847.7	
	OPP DEVELOPING MKT I		\$2,493,739.9	
	FID INVST GR BD		\$922,891.0	
			\$3,465,707.4	
	FID CAPITAL & INCOME		\$2,594,960.5	
	FIDELITY GOVT INCOME		\$2,183,025.1	
	FID REAL ESTATE INVS		\$4,565,386.4	
	FID STRATEGIC INCOME		\$2,260,660.2	
	FID SM CAP DISCOVERY		\$5,403,320.9	
	FMMT RETIRE GOV II		\$9,397,365.6	
	FID TOT MKT IDX PR		\$0.0	
	FID EXT MKT IDX PR		\$3,431,770.4	
	FID INTL INDEX PR		\$2,472,814.9	
	FID BLUE CHIP GR K		\$8,165,717.2	
	FID CAP APPREC K		\$3,749,021.2	
	FID CONTRAFUND K		\$15,436,936.6	1 \$18,367,745.91
	FID DIVIDEND GR K		\$1,409,564.7	7 \$1,443,251.94
	FID GROWTH CO K		\$7,023,362.0	6 \$8,148,817.46
	FID INTL DISCOVERY K		\$4,075,281.5	5 \$4,222,471.11
	FID LEVERGD CO STK K		\$1,123,549.4	2 \$1,100,860.22
	FID LOW PRICED STK K		\$11,709,064.2	2 \$13,314,771.86
	FID MID CAP STOCK K		\$5,298,135.4	9 \$5,592,311.29
	FID VALUE K		\$3,242,699.7	2 \$4,063,631.75
	FID FREEDOM K INCOME		\$339,965.6	
	FID FREEDOM K 2005		\$14,763.8	
	FID FREEDOM K 2010		\$2,043,177.2	
	FID FREEDOM K 2015		\$4,704,501.5	
	FID FREEDOM K 2020		\$6,291,134.7	
	FID FREEDOM K 2025		\$9,873,062.9	
	FID FREEDOM K 2030		\$11,009,943.4	
	FID FREEDOM K 2035		\$7,664,026.2	
	FID FREEDOM K 2040		\$7,119,945.4	
	FID FREEDOM K 2045		\$4,466,176.9	
	FID FREEDOM K 2050		\$2,407,807.7	
	FID US BOND IDX PR		\$2,889,080.8	
	FID 500 INDEX INST		\$14,567,742.1	
	FID FREEDOM K 2055			
	FID TOT MKT IDX INS		\$521,612.2 \$8,334,160.5	
	FID FREEDOM K 2060		\$8,334,160.5° \$10,456.3°	
	TID TALLDOWN X 2000		\$10,456.3	§10,520.16
	OLITOTANDING LOAN BALANCE			
	OUTSTANDING LOAN BALANCE			\$835,472.58
	OUTSTANDING LOAN BALANCE			\$8