Guide to Completing the Exostar Cybersecurity (CSQ) & NIST SP 800-171 Questionnaires
(For Existing Lockheed Martin Suppliers with active Company Trading Partner Manager Profile)

START

Identify Need To Complete Cyber and/or NIST Questionnaire

Access Exostar’s Trading Partner Manager (TPM)

YES

Refer to Exostar LMCO Procure To Pay (P2P) Guide

Refer to Exostar Lockhead Martin 2-Factor Authentication

Refer to Exostar Partner Information Manager (PIM) Guide

NO

Answered ‘Yes’ To “Receive Sensitive Information” OR “Need To Be Compliant with DFARS”?

NO

Handle Sensitive Information?

YES

Complete Exostar 194-Question Cyber Questionnaire & Share Results w/other Applicable Exostar Partners

NO

Complete NIST 800-171 110-Question Cyber Questionnaire & Share Results with Other Applicable Exostar Partners

NO

Need Help Completing the Questionnaire?

YES

Refer to Exostar Questionnaire Resources (click “Forms”)

NO

Download / Analyze Exostar Questionnaire Feedback Reports & 30-Day DoD Notice Report

YES

Refer to Exostar Questionnaire Feedback Report or Contact Exostar to Perform Exostar Cybersecurity Compliance Readiness Assessment

NO

Need Help Interpreting Results?

YES

Refer to Recommended Approach to Improve Capability Level Score

NO

Want to Improve Cyber Score/Rating?

YES

Refer to Exostar Resource Center for NIST 800-171

NO

Want to Improve NIST Comp. Score?

YES

NO

Know Who Is Your Exostar MAG Org/App Admin?

YES

Contact Exostar Support Team

NO

Obtain a MAG User Acct & PIM Access From Your MAG Org/App Admin

NO

Have 2-Factor Security Credential?

YES

Activate Security Credential

NO

Purchase a 2-Factor Security Credential (On Exostar Billing & Support Tab) or One of the Accepted Security Credentials*

NO

Need General PIM support?

YES

NO

END

* Accepted Security Credentials:
  - OTP hardware with upgrade-Phone OTP; OTP hardware token with proofing upgrade or FIS MLOA hardware
  - Government issued CAC, PIV or One Badge
  - EAG (must be purchased at the corporate level)