Guide to Completing the Exostar Cybersecurity (CSQ) & NIST SP 800-171 Questionnaires
(For Existing Lockheed Martin Suppliers with active Company Trading Partner Manager Profile)

START

Identify Need To Complete Cyber and/or NIST Questionnaire

Access Exostar’s Trading Partner Manager (TPM)

Refer to Exostar LMCO Procure To Pay (P2P) Guide

Answered ‘Yes’ To “Receive Sensitive Information” OR “Need To Be Compliant with DFARS”?

New User Completing Questionnaire?

Know Who Is Your Exostar MAG Org/App Admin?

Obtain a MAG User Acct & PIM Access From Your MAG Org/App Admin

Refer to Exostar Lockheed Martin 2-Factor Authentication

Have 2-Factor Security Credential?

Purchase a 2-Factor Security Credential (On Exostar Billing & Support Tab) or One of the Accepted Security Credentials*

Refer to Exostar Partner Information Manager (PIM) Guide

Access PIM Cybersecurity & NIST Questionnaires from TPM or MAG

Understand Cybersecurity and/or NIST 800-171 Questionnaire?

Handle Sensitive Information?

Need To Be Compliant w/DFARS?

Complete Exostar 194-Question Cyber Questionnaire & Share Results with Other Applicable Exostar Partners

Complete NIST 800-171 110-Question Cyber Questionnaire & Share Results with Other Applicable Exostar Partners

Download / Analyze Exostar Questionnaire Feedback Reports & 30-Day DoD Notice Report

Need Help Completing the Questionnaire?

Need Help Interpreting Results?

Have General PIM support?

Activate Security Credential

Refer to Exostar Questionnaire Feedback Reports or Contact Exostar to Perform Exostar Cybersecurity Compliance Readiness Assessment

Refer to Recommended Approach to Improve Capability Level Score

Refer to Exostar Resource Center for NIST 800-171

End

* Accepted Security Credentials:
  - OTP hardware with upgrade-Phone OTP; OTP hardware token with proofing upgrade or FIS MLOA hardware
  - Government issued CAC, PIV or One Badge
  - EAG (must be purchased at the corporate level)