

Lockheed Martin 1LMX Supplier Webinar

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Agenda



OneLM Transformation (1LMX)



Vision and Objectives



What is Changing?



Credential Type Upgrade Requirement & Blackout Guidance



Supplier Tools

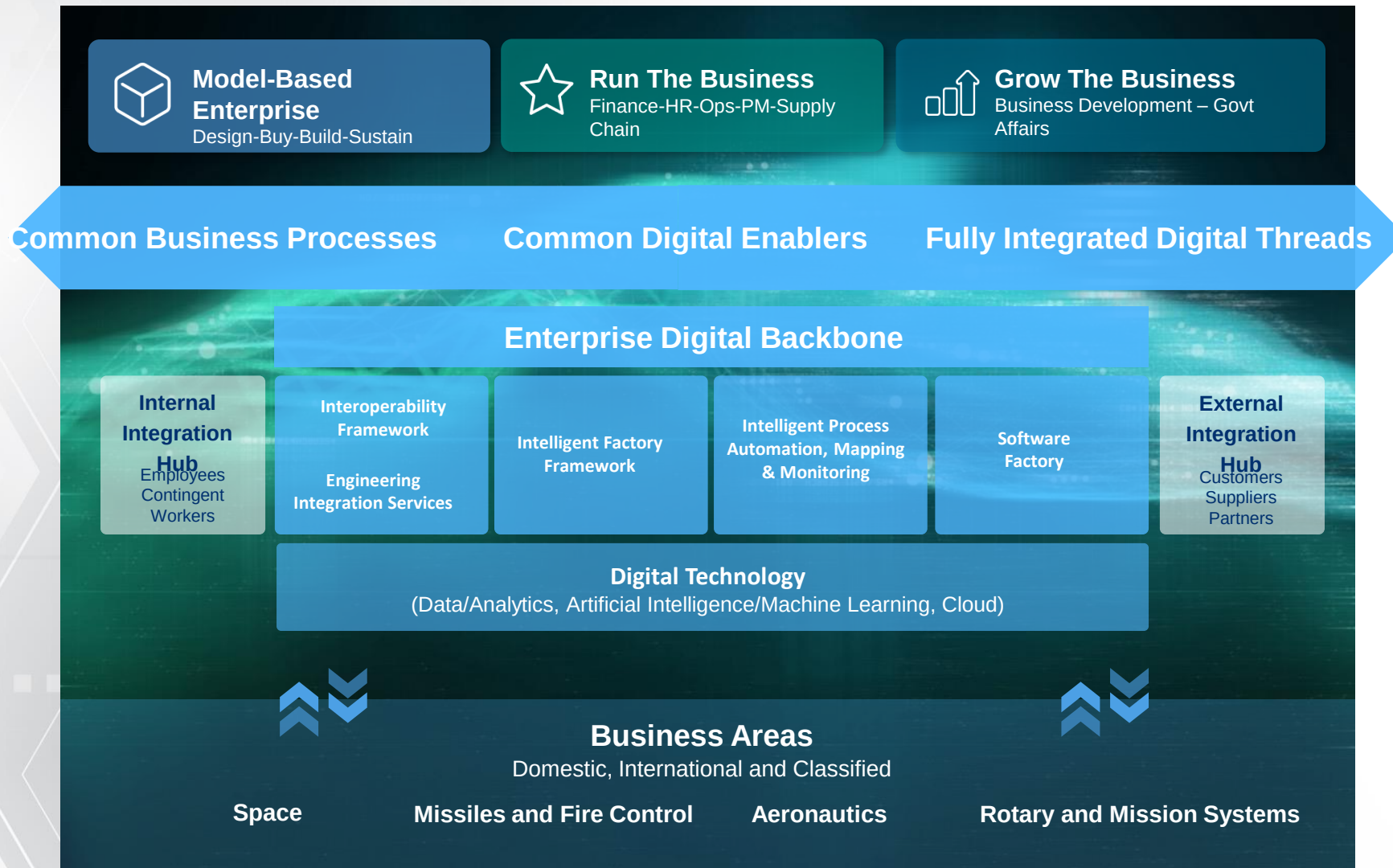


How to Access 1LMX Tools



Questions

OneLM Transformation (1LMX) – Enterprise Capabilities



Our Vision: Transformational Outcomes



Speed:

Accelerate program timelines to deliver new capabilities from the factory to the field faster than ever

Agility:

Respond to rapidly-changing customer needs and stay ahead of a dynamic technology landscape

Insights:

Build a data-centric enterprise that collects, integrates and analyzes information for strategic advantage

Competitiveness:

Drive efficiency and customer mission value through innovation, competitive pricing and streamlined processes

* The content contained in these slides has been prepared by Lockheed Martin for informational purposes only and should not be further distributed or otherwise shared (except to those within your company to the extent deemed necessary to affect the purpose described herein).

Vision and Objectives

By implementing real-time collaboration with suppliers, we will...

- Strengthen continued relationships with suppliers and Lockheed Martin
- Improve supplier experience and collaboration via a standard connection tool
- Benefit from a more efficient, touchless process
- Improve data accuracy
- Have opportunities for future growth and innovation within our Lockheed Martin transformation journey

Lockheed Martin is leveraging the SAP Business Network as part of our Digital Transformation journey to streamline our PO Collaboration and Forecasting processes.



What is Changing?

TODAY

Non-standardized Collaboration
Process

Multiple Supplier Portals

Various Communication Methods

Unavailability of Certain Data

TOMORROW

Effective Support From
Forecasting to Order Collaboration

Consolidated and Standardized Process
Within a Single Tool

Streamlined Communication

Transparency Between
Suppliers and Buyers

One Solution to Improve and Simplify Collaboration

Credential Level Upgrade Requirement

Lockheed Martin is hardening information security requirements (*moving away from Phone OTP*) in order to comply with the U.S. Government standardized approach to information security.

Supplier users associated with Missiles and Fire Control (MFC) 1LMX Go-Live are strongly encouraged to upgrade their credential type prior to January 5, 2026.

The following third-party credential types adhere to both U.S. Government and all Lockheed Martin application standards*:

Credential Type	Proofing Type Required	URL
Exostar Mobile ID	US: Self-Service Mobile or Live Video Proofing Non-US: Live Video Proofing	Exostar Mobile ID
One Time Password (OTP) Hardware Token	US: Self-Service Mobile or Live Video Proofing Non-US: Live Video Proofing	One Time Password (OTP) Hardware Token
FIS Hardware Token (MLOA) - Hardware	In-Person Proofing US: NotaryGo Non-US: Verify Europe	FIS Hardware Token (MLOA) - Hardware
DoD Common Access Card (Third-Party Credential)	As required by DoD CAC	DoD CAC

**Phone Based OTP does not meet the required credential level.*



Blackout Guidance

In preparation for Missiles and Fire Control (MFC) 1LMX Go-Live in January 2026, a planned system blackout period from Dec. 19, 2025 – Jan. 4, 2026, will occur.

This temporary restriction will allow Lockheed Martin to complete the necessary data conversions from legacy systems to our new 1LMX systems.

Date	Event
October 31	Last day to initiate a MFC source inspection order
November 24	Last day for suppliers to create an Inbound Delivery (IBD) for MFC Last day to complete MFC source inspection orders
December 1	Last day to create a new MFC Supplier Corrective Action Request (SCAR)
December 5	Last day to submit MFC invoices
December 9	Last day MFC Purchase Orders (POs) are released
December 11	Last day an MFC Request for Quote (RFx) for proposal will be submitted
December 19	Blackout period begins Last day for MFC receiving inspection
January 5, 2026	MFC's new invoicing tool goes live MFC's new 1LMX purchasing system goes live

Supplier Tools

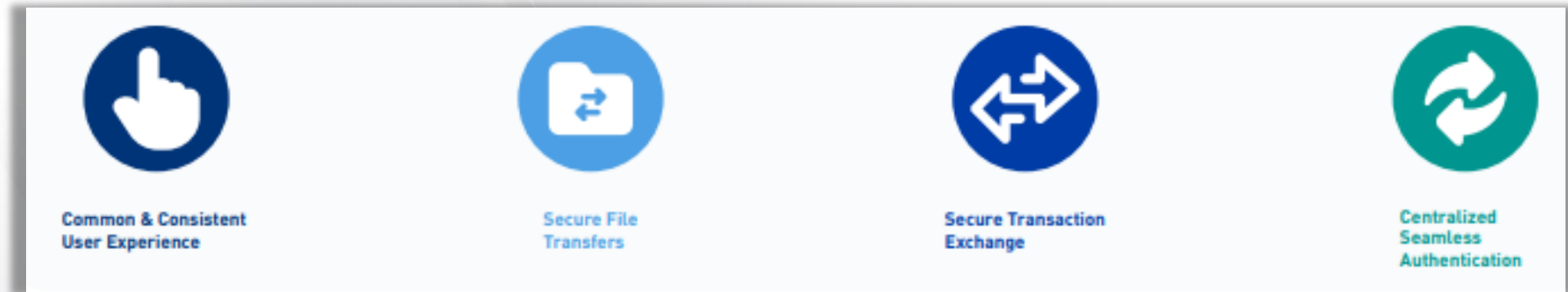
Tool	Use	How to Access	Prerequisites
Exostar	User login and authentication	Suppliers have existing access today.	None – suppliers have existing access today.
LMExternal Integration Hub (EIH)	Supplier Dashboard	https://eih.lockheedmartin.com	Suppliers have access with an active Exostar profile.
LMSupplier Connect			
SAP Business Network	PO Collaboration and Forecast	Exostar Dashboard > LMSupplier Connect Tile	Suppliers are onboarded with an active Exostar account.
SAP Quotation Management (QTM)	Bid Response: Respond to bids and submit quotations	To be announced.	Supplier has access with an active SAP Business Network account.
OpenText Flipper	Invoicing	EIH > My Applications > LM eInvoicing Tile	Suppliers to be provisioned automatically beginning January 5, 2026.
LM Fieldglass	Subcontractor Labor Invoicing	To be announced.	Suppliers to be provisioned automatically beginning January 5, 2026.
LMCustomer and Supplier Support Portal	User Requests and Workflows, Incident Reporting, Knowledge Base	https://servicecentral.external.lmco.com/csm	Suppliers have access with an active Exostar profile.
Apriso Supplier Portal	Discrepancy Management, SCAR Management, Request Source Activity, Pre-shipment Inspection	EIH > My Applications > Discrepancies & Management Apriso QM Tile	Suppliers to be sponsored by an LM employee. Expect to receive an email invitation if you do not have an existing sponsor.

LMExternal Integration Hub



LM External Integration Hub (EIH)

What does EIH offer?



What can you gain from using EIH?

- Provides central point of entry to diverse ecosystem of LM products, capabilities, and services
 - Consistent user experience
- Provides common integrated solutions for secure data exchange, process automations, and more
- Forging more efficient collaboration across Lockheed Martin Business Areas

LMExternal Integration Hub (EIH)

Good afternoon,
Welcome to the External Integration Hub, a digital platform streamlining collaboration with Lockheed Martin.

[Provide Feedback](#)

My Day
All your must-knows in one place.

[All Items](#)

Search

Introducing the new My Day app.
[What's New](#)
Stay organized and on top of your tasks, announcements, and reminders with the new My Day app. This app displays a personalized view of your day, allowing you to easily see what's on your plate and stay on track.

Help us improve the External Integration Hub
[Survey Reminder](#)
We would love to hear from you! Your feedback is essential in helping us improve EIH. Please let us know what is working well and where we can make improvements for a better experience for all our users.

Welcome Aero Quality First users to the External Integration Hub.
[Notification](#)
Welcome Aero Quality First users to the External Integration Hub (EIH). To access the Discrepancies & Inspections – Apriso QM system, simply navigate to the My Applications tab and select the corresponding tile within the Engineering Tools section. For more information about the External Integration Hub, including frequently asked questions, user guides, and contact details, please visit My Info Center.

My Info Center
Your one-stop shop for curated guides and resources designed to help you navigate the platform, maximize your benefits, and ensure a seamless experience.

My Applications
Your centralized gateway hub for streamlined access to a wide array of platforms, systems, tools and resources.

My Workspace
Your shared digital environment that enables you to track your work and make informed decisions.

Lockheed Martin External Integration Hub

Provide feedback on the EIH platform. You can begin providing feedback today!

Access your EIH account using your Exostar domain
<https://eih.lockheedmartin.com>



LMExternal Integration Hub (EIH)

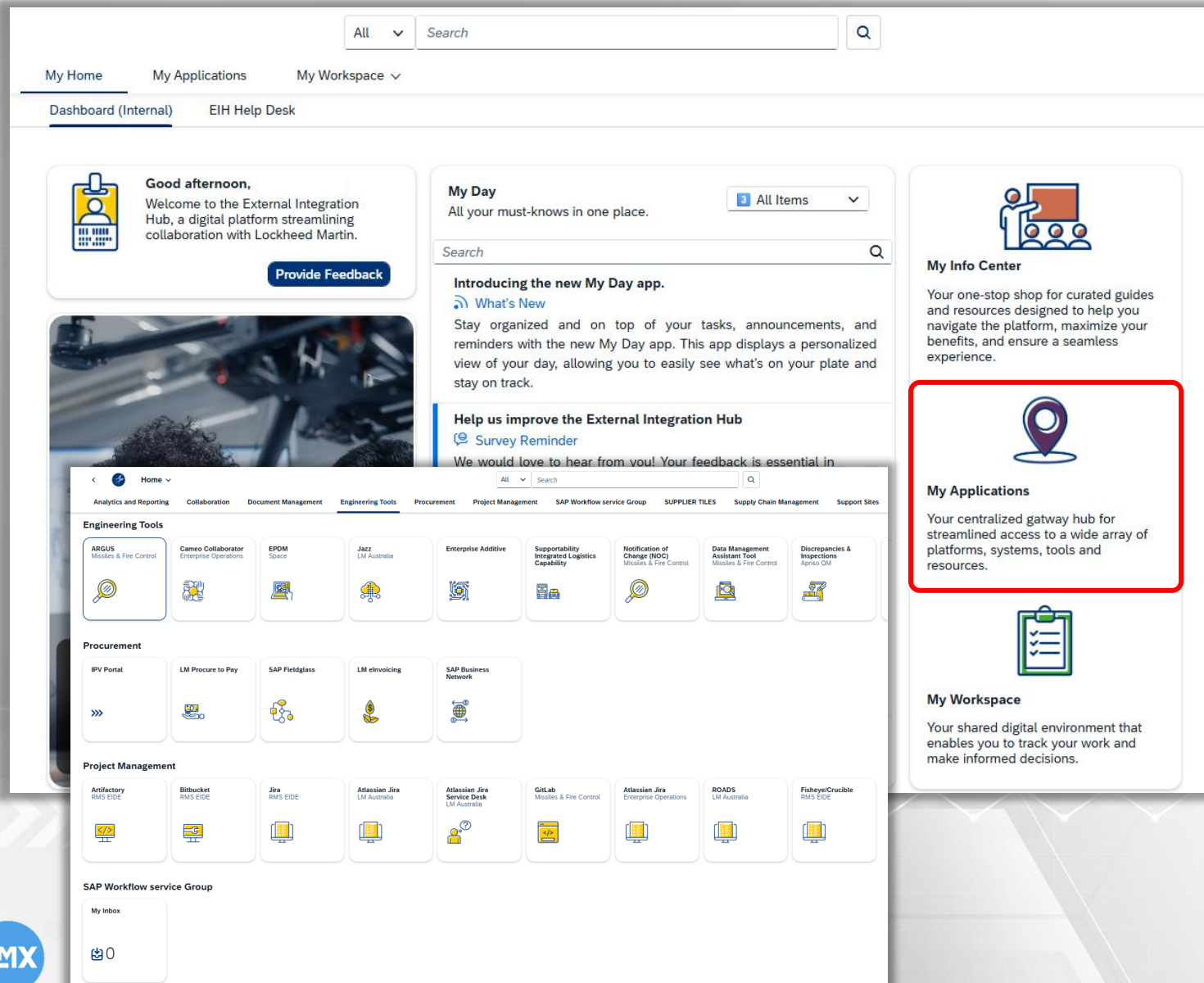
The screenshot shows the Lockheed Martin External Integration Hub (EIH) dashboard. At the top, there is a navigation bar with 'My Home', 'My Applications', and 'My Workspace'. Below this, a search bar and a 'Search' button are visible. The main content area is divided into several tiles. On the left, a 'Good afternoon' welcome message is followed by a 'Provide Feedback' button. Below this is a large image of two people working on a laptop, with the text 'Lockheed Martin External Integration Hub' overlaid. The central 'My Day' tile, which is highlighted with a red border, contains a search bar, a 'What's New' section with a link to 'Introducing the new My Day app', a 'Help us improve the External Integration Hub' section with a 'Survey Reminder' link, and a 'Welcome Aero Quality First users to the External Integration Hub' section with a 'Notification' link. To the right of the 'My Day' tile is the 'My Info Center' section, which includes a 'My Info Center' title, a description of the center's purpose, a location pin icon, and a 'My Applications' section. At the bottom right, there is a 'My Workspace' section with a clipboard icon and a description of the workspace's purpose.

The 'My Day' tile contains important updates, announcements, and calls to action that you should be made aware of.

Access your EIH account using your Exostar domain
<https://eih.lockheedmartin.com>

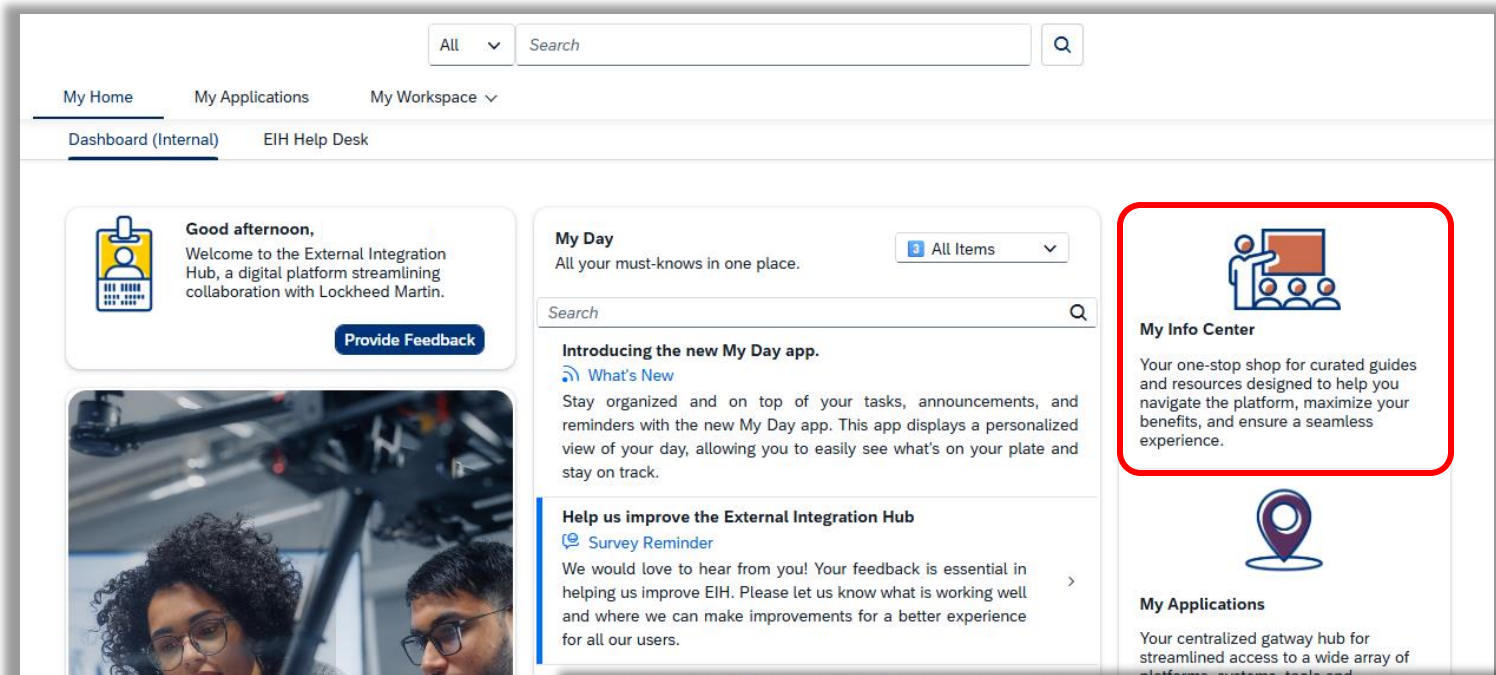


LMExternal Integration Hub (EIH)

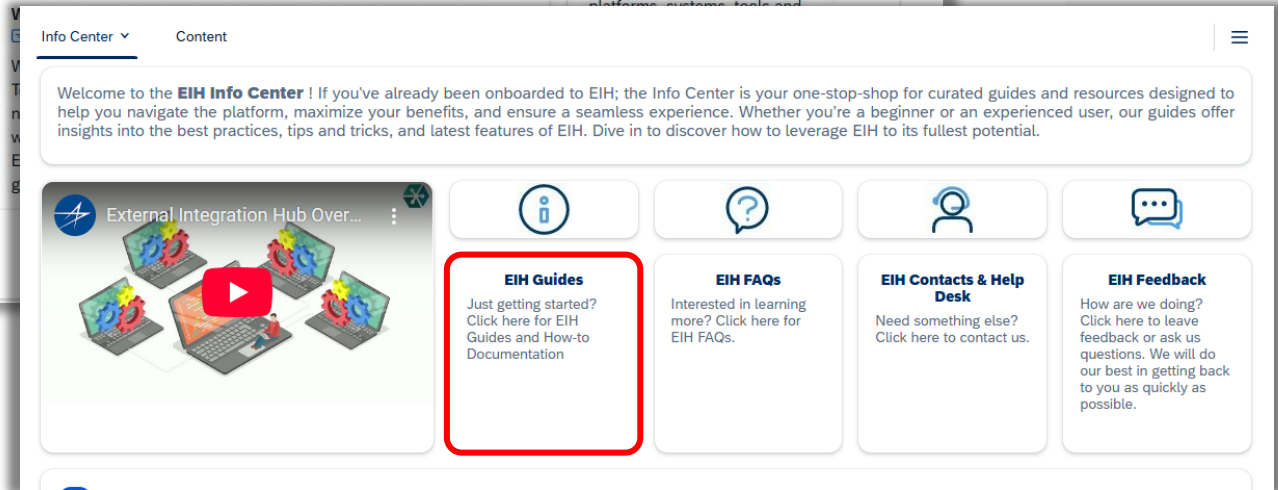


The 'My Applications' tile brings you to another page that houses all the applications that you have been granted access to.

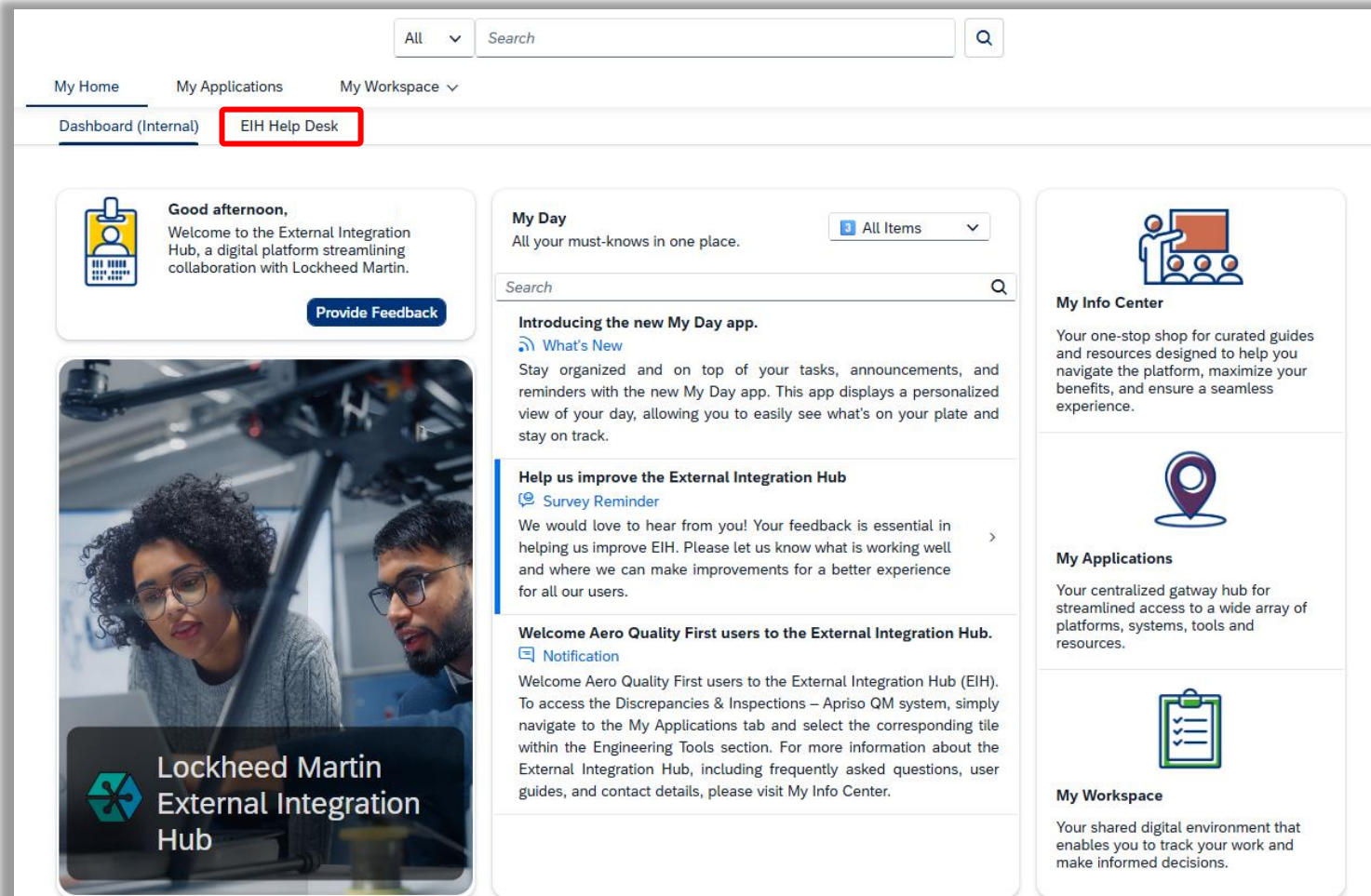
LMExternal Integration Hub (EIH)



‘My Info Center’ is your home for accessing training material for EIH and SAP Business Network, FAQs, contacting the EIH Help Desk, and submitting feedback.



LMExternal Integration Hub (EIH)



If you experience issues with EIH or any application on this platform, you are able to submit a ticket for assistance through the EIH Help Desk.

Access your EIH account using your Exostar domain
<https://eih.lockheedmartin.com>



LMSupplier Connect

SAP Business Network
SAP Quotation Management (QTM)

LM Supplier Connect Capabilities

- Forecast Collaboration
- Schedule Maintenance
- PO Delivery Activities
- Ariba Direct Material Procurement
- QTM to support RFX/Solicitation process

SAP Business Network - Supplier Display

Portal

Business Network Enterprise Account

Home Enablement Workbench Planning Orders Fulfillment Invoices Reports Messages

Orders and Releases Lockheed Martin Cor... Exact match Order number

Overview

74 Orders
Last 31 days

0 Orders to invoice
Last 31 days

0 Invoices
Last 31 days

37 Items to confirm
Last 31 days

28 Items to ship
Last 31 days

More

My widgets Lockheed Martin Cor... Customize

Download app

We are now mobile.

Google play

Available on the App Store

Learn more →

Shipment tracking

Purchase order number.

Track

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Workbench

Business Network Enterprise Account

Home Enablement Workbench Planning Orders Fulfillment Invoices Reports Messages

Workbench

74 Orders
Last 31 days

0 Orders to invoice
Last 31 days

0 Invoices
Last 31 days

37 Items to confirm
Last 31 days

28 Items to ship
Last 31 days

0 Service sheets
Last 31 days

0 Pinned documents

36 DPAS orders
Last 31 days

Orders (74)

Edit filter Save filter Last 31 days

Customers Select or type selections

Order numbers Type selection

Creation date Last 31 days

Order status Include Select or type

Company codes Select or type selections

Partial match Exact match

Show more

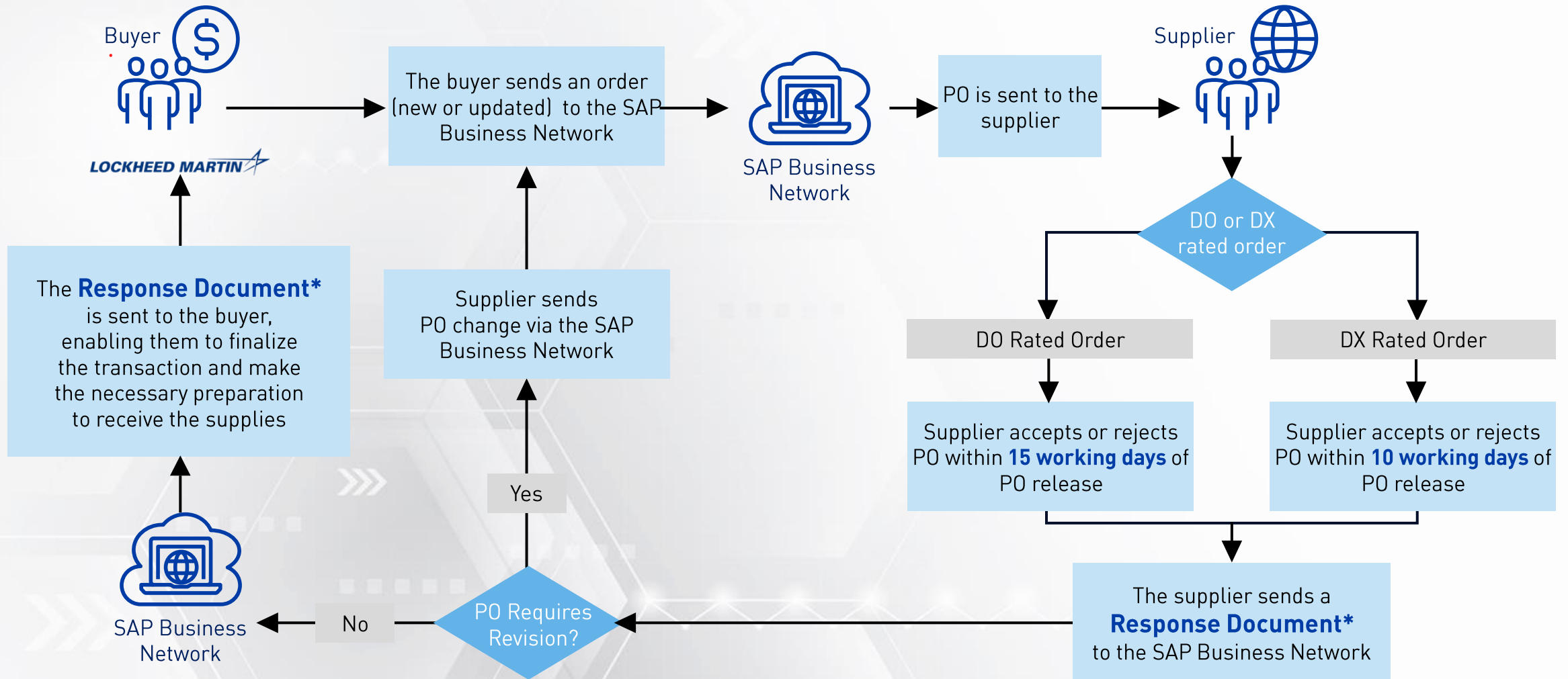
Apply Reset

Resend Failed Orders

Order Number	Customer	Amount	Date ↓	Order Status	DPAS Rating	Acknowledgement Status	Amount Invoiced	Actions
4100013581	Lockheed Martin Corporation - TEST	\$60614.64 USD	May 14, 2025	Changed		Action Required		...
4100017219	Lockheed Martin Corporation - TEST	\$62000 USD	May 13, 2025	Changed	DO	Action Required		...
4100017115	Lockheed Martin Corporation - TEST	\$4500.3 USD	May 12, 2025	Changed	DO	Action Required		...

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Purchase Order Process Flow



SAP Business Network Onboarding Requirements

1. All suppliers are required to have an Enterprise account
2. A **new** SAP Business Network account has been created
3. SAP Business Network Account Administrator must be an Exostar Organization Administrator (Org Admin)
 - The Exostar UPN is the Username in the SAP Business Network
 - Exostar Two Factor Authentication (2FA) is required for the SAP Business Network
 - SAP Business Network will leverage unique supplier account numbers (FDID) due to enhanced security model >>>

SAP Business Network Onboarding – What's Next?

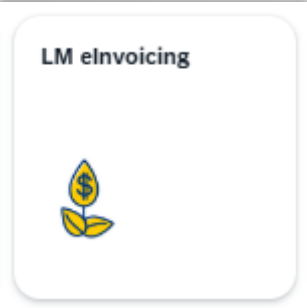
To ensure that your organization is fully prepared, please log in to the [LMExternal Integration Hub \(EIH\)](#) and visit the My Info Center section. Here, you'll find training resources that will guide you through the next steps.

- **SAP Business Network General Functionality – LM Supplier Training:**
 - This will help you understand the basic functionalities of SAP Business Network.
 - [Click here to access training document.](#)
- **Subscribing Users to SAP Business Network – LM Supplier Training**
 - How to grant users access to the SAP Business Network application
 - [Click here to access training document.](#)

OpenText Flipper

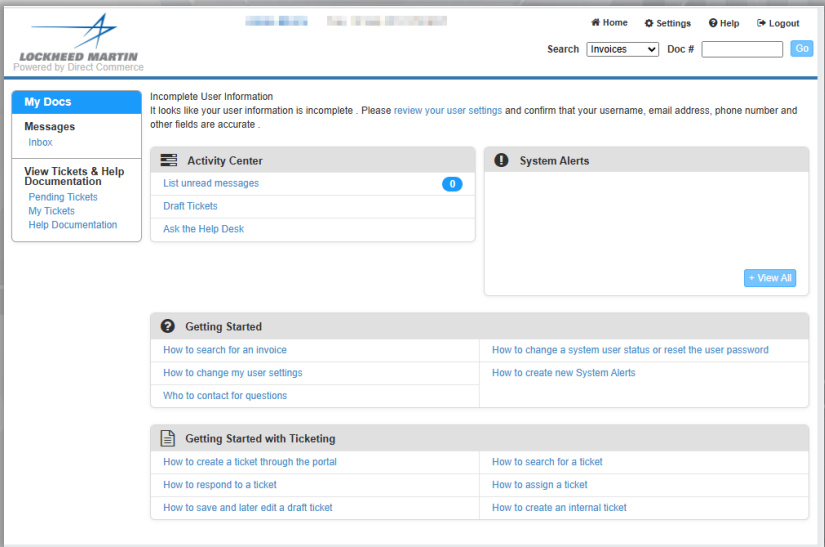
OpenText Flipper

While Flipper will be accessible in the future, today you can access your current eInvoicing tool, DCI, via the **LM eInvoicing** tile in EIH.



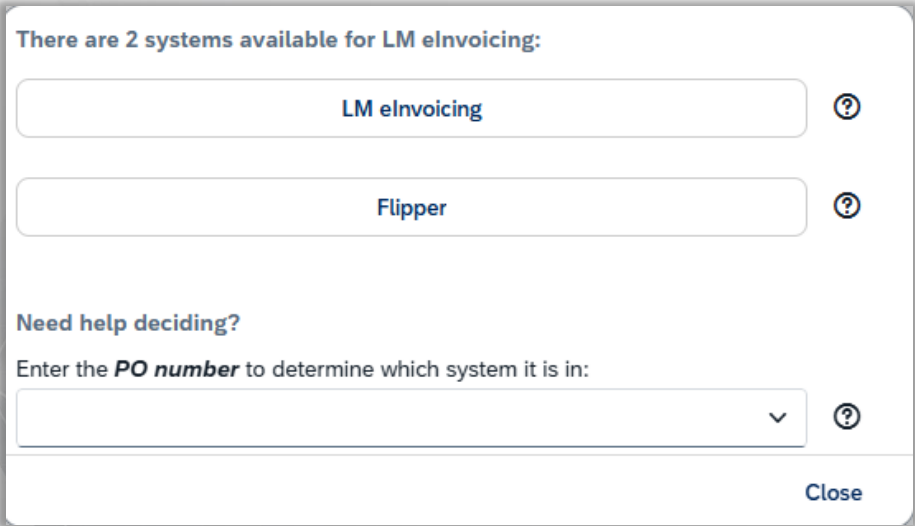
TODAY

Click the ‘LM eInvoicing’ Tile in EIH to access DCI.



FUTURE

You have the option to choose ‘DCI’ or ‘Flipper’

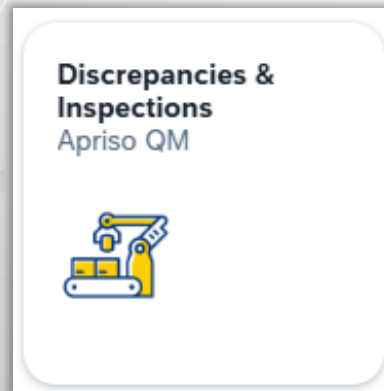


Apriso Supplier Portal



Apriso Supplier Portal – How to Access

To access Apriso, go to EIH and select the Apriso Quality Module tile. Once you select the tile, you will gain access to the Apriso Supplier Portal via Single Sign On.

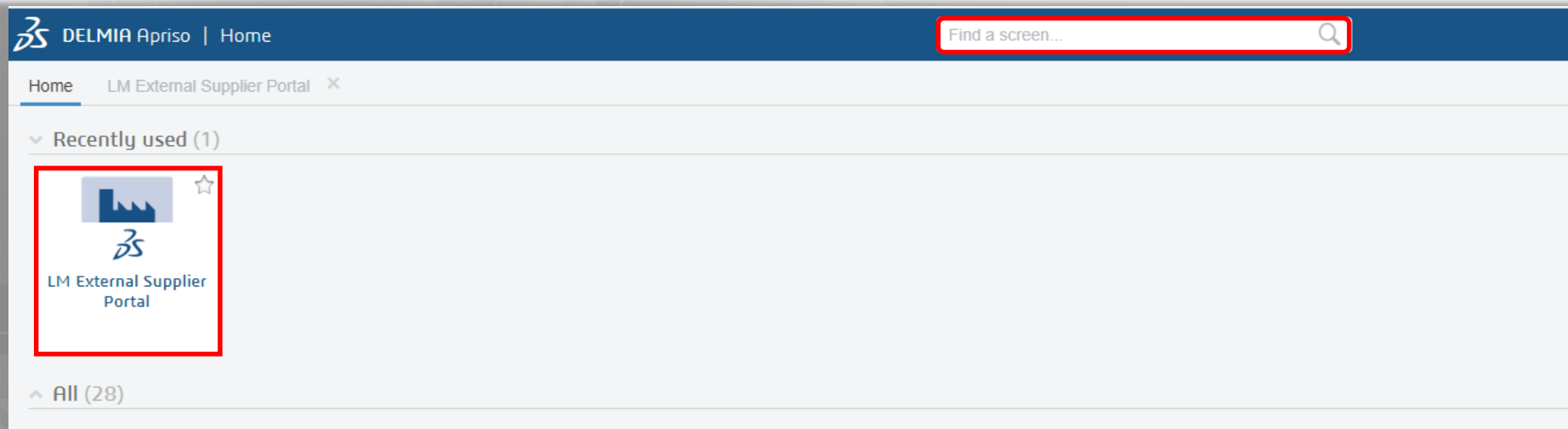


Access your EIH account using your Exostar domain
<https://eih.lockheedmartin.com>

Apriso Supplier Portal

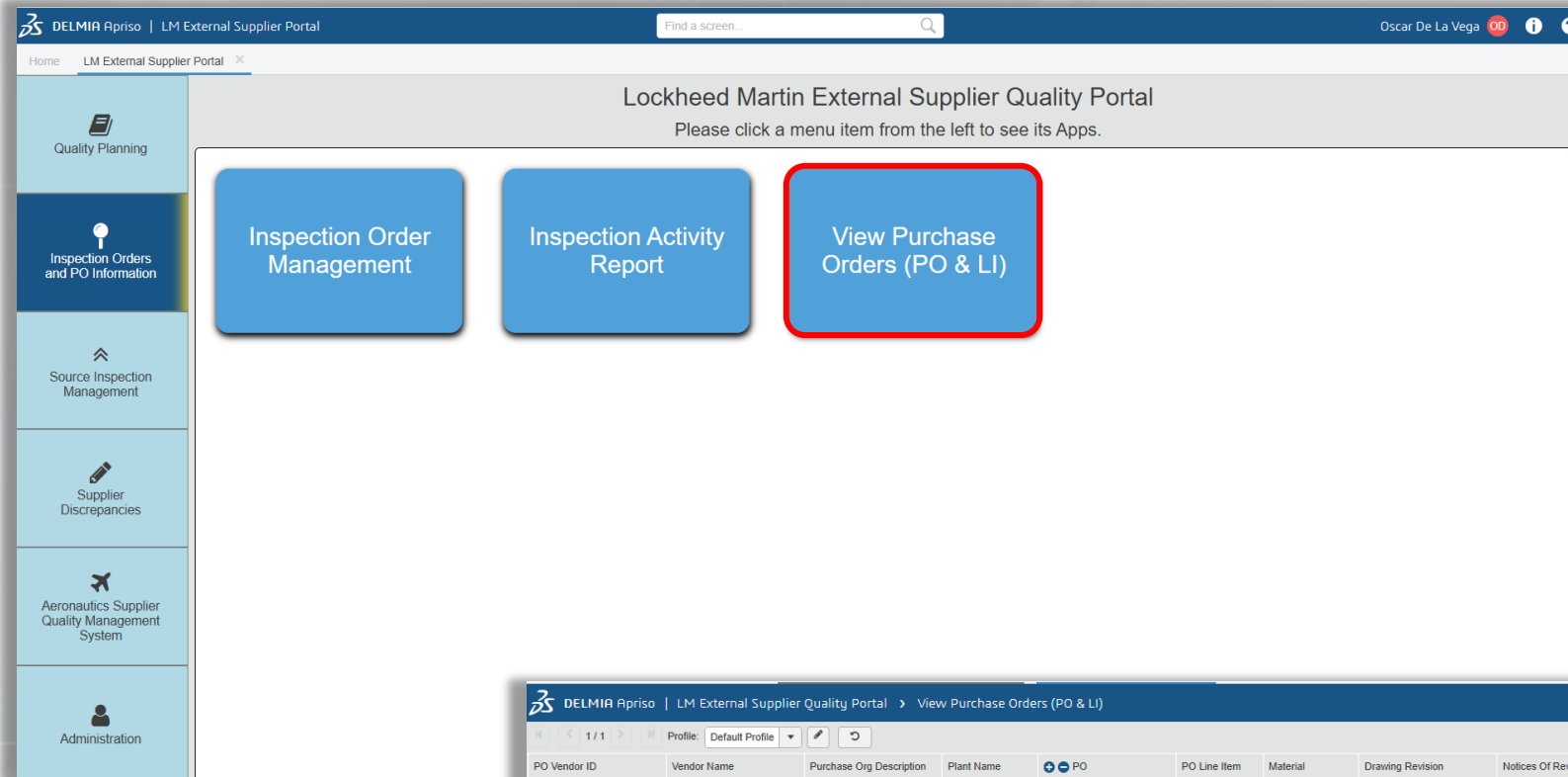
Landing Page

Search for the tile 'LM External Supplier Portal' in the search bar to access Quality Module functionalities.



Apriso Supplier Portal

Inspection Orders and PO Information Tab



Tile Function

View Purchase Orders (PO & LI)

- View Purchase Order Line Items
- Trigger Inspection Orders

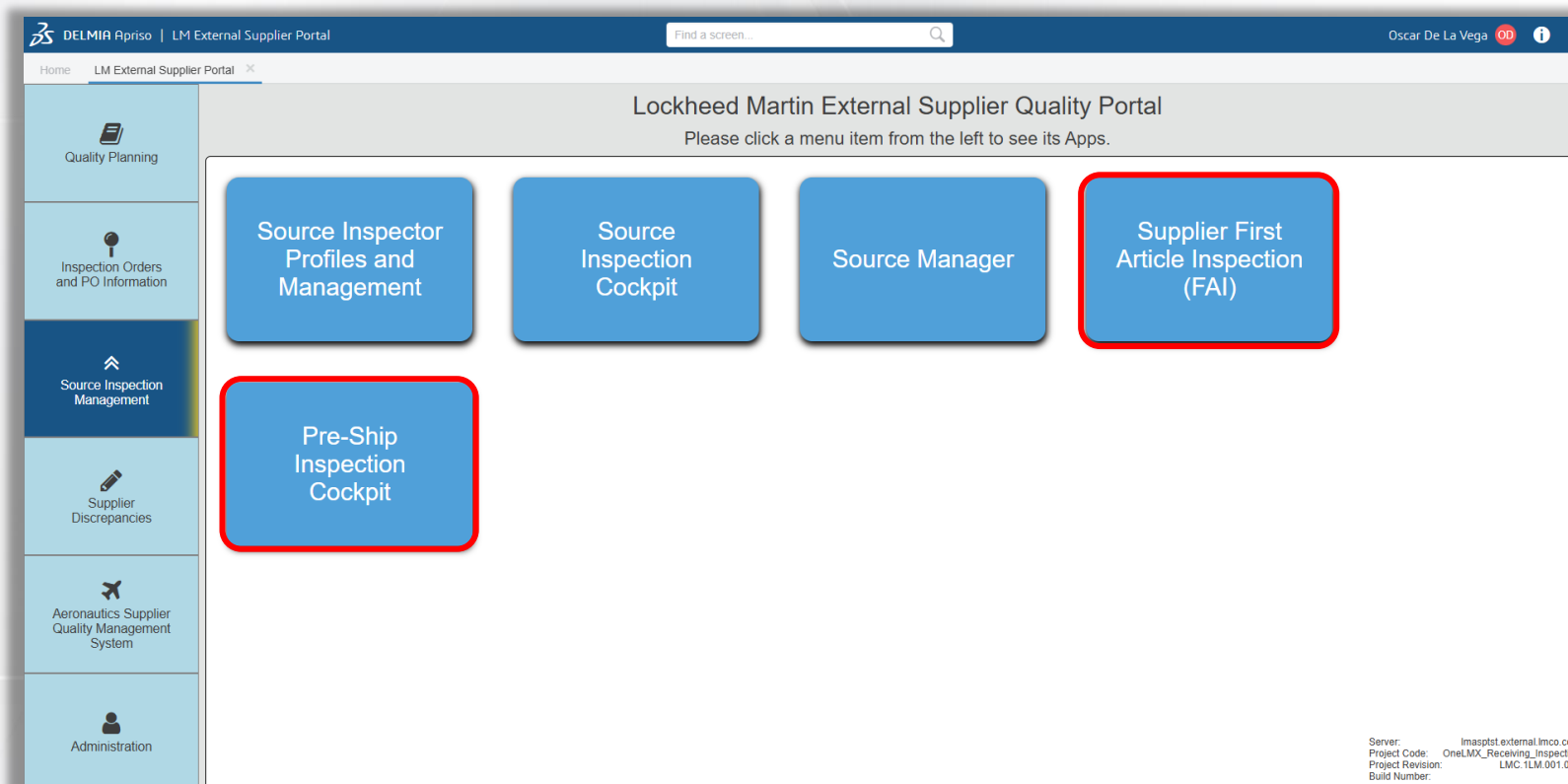
The screenshot shows the 'View Purchase Orders (PO & LI)' page. The table displays the following data:

PO Vendor ID	Vendor Name	Purchase Org Description	Plant Name	PO	PO Line Item	Material	Drawing Revision	Notices Of Revision	Parts List Revision	Material Descrip...	PO Quantity	PO Outstanding Quantity	Unit Of Measure	PO LI Status
17300003	Domestic US Supplier 3 (with ERS)	LMP4	M504	4100002031	1	APK_GPD	03	02	01	test z batch additive part	8	5	EA	Pre-Ship Inspection Required

Note: Tile view and access are based on user assigned role.

Apriso Supplier Portal

Source Inspection Management Tab



Tile Function

Supplier First Article Inspection (FAI)

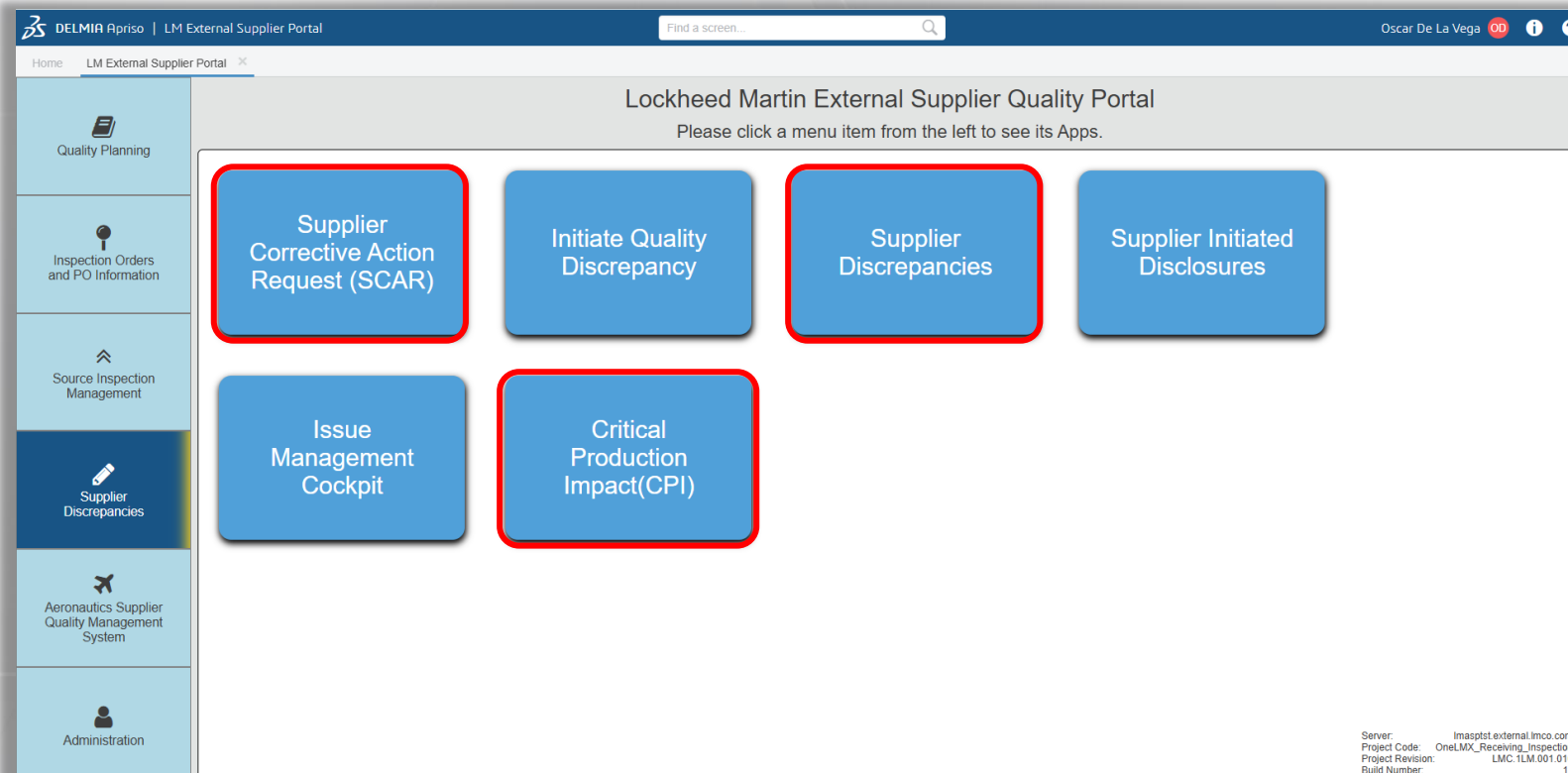
- Visibility into FAIs submitted to Lockheed Martin

Pre-Ship Inspection Cockpit

- Suppliers will provide documents, traceability, serial numbers, and any other information needed for Inbound Delivery (IBD).

Apriso Supplier Portal

Supplier Discrepancies Tab



Tile Function

Supplier Corrective Action Request (SCAR)

- Supplier provides root cause and corrective actions.

Critical Production Impact (CPI)

- Supplier provides root cause and corrective actions for higher level SCARs.

Supplier Discrepancies

- Suppliers view quality discrepancies for purchase parts.

Note: Tile view and access are based on user assigned role.

LMCustomer and Supplier Portal

LMCustomer and Supplier Portal (CSM)

The Lockheed Martin Customer and Supplier Portal (CSM) enables suppliers, also referred to as Business Partners, to submit and manage cases related to procurement actions and access requests.

You will be able to utilize CSM beginning January 5, 2026.

- **LM CSM Supplier Training:**
 - This training will help best understand the function of the LMCustomer and Supplier Portal. [Click here to access training document.](#)

Access CSM using your Exostar domain and higher credentials.
<https://servicecentral.external.lmco.com/csm>



Who to Contact

- Supplier.Onboarding.1LMX@lmco.com
 - Alexia Morris – 1LMX Supplier Enablement Team Lead
 - Diego Beltran Falcon
 - Livan Hernandez
 - Xavier Perez Cabrera
 - Jesus Perez
 - Christian Rivera
 - Alexander Rosa
 - Destiny Velez
 - Omar Velez
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Questions



1LMX

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