GREAT PARTNERSHIPS
REACH GREAT HEIGHTS.

LOCKHEED MARTIN
We’re looking for technologies and companies to help us solve complex challenges, advance scientific discovery and deliver solutions that protect and explore our world. Here are a few ways to work with us.

LOCKHEED MARTIN VENTURES
- This $400 million fund invests $1M to $5M per round in early-to late-stage companies developing cutting edge technologies.
- The fund’s primary areas of interest include next generation electronics, cybersecurity, AI/ML, quantum computing, advanced manufacturing, autonomy, space, edge computing, advanced communications and propulsion technologies.
- To get the conversation started, email at lm.ventures.interactors.dl-eof@exch.ema.lmco.com, or check out our website: lockheedmartin.com/ventures

ENTREPRENEURIAL NETWORK
PITCHES. R&D PROGRAMS. COLLABORATION.
- Lockheed Martin’s longest standing challenge, led by Sikorsky Innovations, supports revolutionary ideas, ventures, and innovators.
- We advance technology by collaboration with startups, small businesses, universities, and more.
- Awardees have the opportunity to partner with an industry leader, leveraging our knowledge and relationships.
- To get the conversation started, email us at echallenge.rms@lmco.com or carmen.m.kuchta@lmco.com Check out our website: lockheedmartin.com/echallenge

TECHNOLOGY COLLABORATION
- Our team supports technology solutioning across Lockheed Martin through various external partnering approaches, including joint development, with commercial firms of all sizes and maturities.
- We identify innovative technologies and disruptive business models and lead collaborations to develop and deliver next-generation products, capabilities, and services.
- To get the conversation started, send an email to dean.a.warner@lmco.com

SMALL BUSINESS INNOVATIVE RESEARCH PROGRAM (SBIR)
- Whether working as a subcontractor or technology mentor, we provide small businesses assistance during SBIR projects, including supporting technology requirements, evaluation, co-development and insertion into larger systems.
- Email sbir.fc-lmc@lmco.com to be added to the Lockheed Martin SBIR distribution list to receive information on latest solicitation topics of interest.