GREAT PARTNERSHIPS
REACH GREAT HEIGHTS.
LOCKHEED MARTIN IS COMMITTED TO THE NEXT BIG IDEA... ARE YOU?

We’re looking for technologies and companies to help us solve complex challenges, advance scientific discovery and deliver solutions that protect and explore our world. Here are a few ways to work with us.

LOCKHEED MARTIN VENTURES
- This $25 million annual fund invests $500,000 to $5 million per round in early- to late-stage companies developing cutting edge technologies.
- The fund’s primary areas of interest include artificial intelligence, autonomy and data analytics.
- To get the conversation started, send us an email at lm.ventures@lmco.com, or check out our website: lockheedmartin.com/ventures

ENTREPRENEURIAL CHALLENGE
- The Entrepreneurial Challenge supports revolutionary ideas, ventures and innovators. Winners have the opportunity to leverage Sikorsky’s industry knowledge and relationships, and collaborate with a world leader in rotorcraft design and production.
- To get the conversation started, send us an email at echallenge.rms@lmco.com or check out our website: lockheedmartin.com/echallenge.

TECHNOLOGY SCOUTS
- Our technology scouts look for innovations to improve our products, foster sustainability and reduce environmental impact.
- We work with startups through partnership, joint development, equity and merger and acquisition.
- To get the conversation started, send one of our scouts an email at brent.m.segal@lmco.com or keith.w.lynn@lmco.com.

SMALL BUSINESS INNOVATIVE RESEARCH PROGRAM (SBIR)
- Whether working as a subcontractor or technology mentor, we provide small businesses assistance during SBIR projects, including supporting technology requirements, evaluation, co-development and insertion into larger systems.
- Email sbir.fc-lmc@lmco.com to be added to the Lockheed Martin SBIR distribution list to receive information on latest solicitation topics of interest.

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