Missiles and Fire Control

Business Area Overview

2017

Phyllis Grant, Senior Manager
MFC Supplier Diversity
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MFC Business Area
Products and Services

Headquartered in Dallas, TX
Nearly 13,963 Employees Worldwide
18 Major Operating Locations

- Air & Missile Defense
- Tactical Missiles/Combat Maneuver Systems
- Fire Control/SOF CLSS
- Energy
- Advanced Programs/Special Programs
Top Ten Worldwide Customers

Saudi Arabia
- PAC-3
- Sniper®
- LANTIRN™
- HELLFIRE®
- THAAD™

UAE
- THAAD™
- Archbald LGTR
- Precision Fires
- Sniper®
- Turreted Systems

Qatar
- Scout
- Warrior
- Apache FC
- Longbow® FCR

United Kingdom
- Apache FC
- PAC-3
- Apache FC
- Longbow® FCR

South Korea
- Apache FC
- PAC-3
- Apache FC
- Longbow FCR

Japan
- PAC-3
- Precision Fires
- Apache FC

Kuwait
- PAC-3
- Sniper®

China
- Ocean Energy
- Archbald Nuclear Systems
- Waste to Energy

India
- Apache FC
- Longbow® FCR

Poland
- Precision Fires
- JASSM

Pursuing Business in >50 Countries With >50 Product and Service Lines

MFC Business Area Overview

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May 2017
MFC Customer Base

Providing the U.S. and Allies With Security Solutions

Forecast 2018

2015 Sales

Providing the U.S. and Allies With Security Solutions

MFC Business Area Overview

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May 2017
Our Product Lines

**Tactical Missiles/Combat Maneuver Systems**
- Close Combat Systems
- Precision Fires
- Long Range Strike Systems
- Precision Guided Systems
- Guided Projectiles
- Ground Vehicles
- Combat Maneuver Systems
- Unmanned Ground Vehicles

**Air and Missile Defense**
- Terminal Defense
- Indirect Fire Protection Capability
- Integrated AMD Solutions
Our Product Lines

Fire Control / SOF CLSS
- Rotary Wing Systems
- Fixed Wing Systems
- Special Operations Support
- Advanced Programs
- Platform Survivability Sys
- Ground Sensors
- Maritime Sensors

Energy
- Advanced Energy Storage
- Intelligent Microgrid Solutions
- Nuclear Systems and Solutions
- Commercial Energy Management Solutions
- Ocean Energy

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MFC Business Area Overview
May 2017
Advanced Programs / Special Programs

Exoskeleton Technologies
Mining Automation
Next Gen Sensor Technologies
Advanced Missile Technology
Advanced Autonomy Systems and Unmanned Systems
Directed Energy Systems
Advanced Materials/Coatings
Special Initiatives
Getting to Know MFC

- South Eastern Materials Acquisition Center (SEMAC)

- Know who to contact

- Understand that it’s not what you are – it’s what you do

- SBIR/STTR

- Sometimes success takes time

- Performance, Performance, Performance