

# ISPACE LICENSE PRICING

Operational Licenses				
License Quantity	Initial Price	Discount	Renewal Price	Discount
1	\$2.50M		\$1.00M	
2	\$2.13M	15%	\$0.85M	15%
3+	\$1.88M	25%	\$0.75M	25%

Non-Operational Licenses				
License Quantity	Initial Price	Discount	Renewal Price	Discount
1	\$1.00M		\$0.75M	
2	\$0.90M	10%	\$0.68M	10%
3+	\$0.80M	20%	\$0.60M	20%

## Prices good through 2019

- iSpace Licenses are per instance, which includes both HW and SW (not per seat or per site)
  - Hardware Maintenance included up to 3 years after purchase (HW does not include spares)
  - Concurrent users of a single instance are limited to 100 for Operational Licenses and 50 for Non-Operational Licenses
  - Licenses do not include client workstations, but workstations can be provided at an additional cost
  - Client workstations require windows with JRE 8 and be network reachable to iSpace web server installed
- Operational licenses are intended for mission operations, which also includes both exercise and real in a mission operations environment
- Non-Operational licenses are intended for product evaluation, laboratories, and universities

For more information, contact Jeff Chadwick at +1 719 277 4112

# ISPACE SERVICES PROVIDED WITH LICENSE

Operational Services Included with Initial License Purchase (1 <sup>st</sup> Year)	Non-Operational Services Included with Initial License Purchase (1 <sup>st</sup> Year)
Hardware, COTS, and SW installed on site	Hardware, COTS, and SW installed on site
<b>Up to 12 site trips with 1 License, 14 with 2 licenses, and 16 with 3 or more licenses</b>	<b>Up to 3 site trips regardless of the number of licenses</b>
Site/interface integration <b>up 320 hours</b>	Site/interface integration <b>up 160 hours</b>
Cyber documentation & <b>support for site accreditation up to 320 hours</b>	<b>Cyber documentation only</b>
One week of training for up to <b>20 personnel once regardless of the number of licenses</b>	One week of training for up to <b>10 personnel once regardless of the number of licenses</b>
Help Desk during nominal business hours <b>up to 320 hours per license</b>	Help Desk during nominal business hours <b>up to 120 hours</b>
System enhancements <b>up to 120 hours per license</b>	<b>No Specific Product Enhancements</b>
System Defect Resolution	System Defect Resolution
<b>Quarterly</b> System Releases per instance (Emergency Patches as Required)	<b>Bi-Annual</b> System Releases per instance (Emergency Patches as Required)
Renewal Services (Annual after 1 <sup>st</sup> Year)	Renewal Services (Annual after 1 <sup>st</sup> Year)
COTS license renewals	COTS license renewals
<b>Up to 4 site trips with 1 License, 6 with 2 licenses, and 7 with 3 or more licenses</b>	<b>Up to 3 site trips regardless of the number of licenses</b>
Continued site/interface integration <b>up 160 hours</b>	<b>No additional site/interface integration support</b>
Continued Cyber documentation & <b>support up to 160 hours</b>	<b>No additional Cyber support</b>
No additional training	<b>No additional training</b>
Help Desk during nominal business hours <b>up to 320 hours per license</b>	Help Desk during nominal business hours <b>up to 120 hours</b>
System enhancements <b>up to 120 hours per license</b>	<b>No Specific Product Enhancements</b>
System Defect Resolution	System Defect Resolution
<b>Quarterly</b> System Releases per instance (Emergency Patches as Required)	<b>Bi-Annual</b> System Releases per instance (Emergency Patches as Required)