



SMEUNITE[®]

The Lockheed Martin UK ecosystem to support
Small and Medium Enterprises

SMEUNITE® is a Lockheed Martin – designed supplier ecosystem for Small and Medium Enterprises (SMEs) that offers a collaborative technical community to support emerging and future requirements.

Not only does **SMEUNITE®** improve supplier engagement, it will uncover innovation and collaboration opportunities and add value across an entire supply chain.

SMEs can register under multiple Service Towers (providing they can evidence they have the capability to sit on each one) and once approved, will be able to compete for work within these Towers.

CURRENT REQUIREMENTS ARE DIVIDED INTO **14 SERVICE TOWERS**:

- Aircraft Vehicle Operators
- Aircraft Vehicle Suppliers
- Cable and Cable Assemblies
- Computer and IT Supplies
- Computer Based Tools inc. Software Products
- Computing Cabinets
- Electronic Electrical Components
- Electronics Embedded Processing
- SME Innovation
- Space - Ground to in Orbit
- Specialist Engineering
- Test and Certification

WHAT ARE THE **BENEFITS**?

- Experience and expertise of large prime leader
- Opportunities to bid for work packages against only other SMEs
- Stay up to date with the latest customer requirements, technology and challenges
- Compliance and quality leadership
- Reliability
- Network of suppliers – collaboration framework beyond normal reach
- There is no cost to join SMEUNITE®

HOW DO I JOIN?

We ask all suppliers to onboard onto our Approved Supplier Database in the first instance.

Visit srm.lockheedmartin.com and click Create Supplier Account to register, you will begin the onboarding process once your registration has been approved. Within the onboarding steps, select SMEUNITE® as the sub ecosystem you are interested in.

For further information please contact: smeunite.fc-rms@lmco.com

Lockheed Martin is a global defence technology company driving innovation and advancing scientific discovery. Our all-domain mission solutions and 21st Century Security vision accelerate the delivery of transformative technologies to ensure those we serve always stay ahead of ready. More information at LockheedMartin.com.

Lockheed Martin UK has operated in country for more than 80 years. From helping to build the UK's first commercial spaceport to postal sorting technology, it helps solve some of the UK's most complex challenges, contributing to national defence, security and prosperity. The F-35 programme alone, which provides stability and value vital to military partnerships with key allies around the world, will generate more than £40 billion pounds of gross value for the UK economy and sustain more than 20,000 British jobs between 2007 and 2038.