WE’RE ENGINEERING A BETTER TOMORROW

Lockheed Martin (NYSE: LMT) solves the world’s toughest technology challenges. More than 70 nations rely on Lockheed Martin employees, products and technologies to help them protect and connect their citizens and advance scientific discovery. In a time of growing unpredictability and evolving threats, innovation and performance are at the center of everything we do.

ALL DATA FROM 2016

PEOPLE

97,000 total employees

7,000 international employees

49,000 engineers, scientists and information technology professionals

ONE IN FIVE EMPLOYEES IS A VETERAN

FOOTPRINT

400+ facilities globally

INTERNATIONALLY: We operate in 70+ countries

AERONAUTICS

Headquarters: Fort Worth, Texas

ROTARY AND MISSION SYSTEMS

Headquarters: Grand Prairie, Texas

HEADQUARTERS: Bethesda, Maryland

MISSILES AND FIRE CONTROL

Headquarters: Denver, Colorado

SPACE

Headquarters: Denver, Colorado

INDUSTRY LEADING PORTFOLIO

AERONAUTICS

Aeronautics designs, engineers and creates the world’s most advanced aircraft, including the world’s only fifth generation multi-role stealth fighter – the F-35. Aeronautics is also home to Skunk Works® – one of the nation’s preeminent rapid solutions providers.

MISSILES AND FIRE CONTROL

Missiles and Fire Control develops and produces electro-optic and smart munitions systems, and is a pioneer in the field of high-performance missile, missile defense, ground vehicle and rocket technology. It is home to Lockheed Martin Energy, which develops and implements bio-, wind- and tidal-energy systems.

ROTARY AND MISSION SYSTEMS

Rotary and Mission Systems designs, manufactures, services and supports military and civil helicopters, naval and radar systems, and provides world-class systems integration, training and logistics. It is home to Lockheed Martin’s unmanned systems, cyber security, C4ISR and electronic warfare capabilities.

SPACE

Space creates technologies that power exploration, connectivity and security from space. Major programs include GPS III and secure communications, human and robotic exploration of deep space, strategic deterrence and missile defense, and commercial communications and remote sensing.
At Lockheed Martin, we’re driven by a sense of purpose and passion to shape the future and solve the world’s most difficult challenges. We bring that same passion and purpose to our communities, where our employees play an active role in strengthening the quality of life where we live and work.

**Lockheed Martin Programs Provided**
- $19.5 billion to support more than 16,000 suppliers in every state across the U.S.
- $9.6 billion to support more than 1,500 suppliers in 65 countries around the globe.
- $4.3 billion to more than 9,900 small businesses.

**Economic Impact**
- Corporate Philanthropy: $24.6 million
- Sponsorships of Local Organizations: $7.3 million
- Employee Donations to Local Charities: $11.9 million
- Total Community Impact: $43.8 million
- Employee Volunteer Hours: 850,000 hours

**Community Impact**
- Lockheed Martin is committed to sustainability, and measured against a 2010 baseline, we have reduced our environmental footprint through the end of 2016:
  - Energy Use: down 21%
  - Water Use: down 24%
  - Carbon Emissions: down 29%

**What's Next**
- Autonomy and Robotics
  - Our autonomy and robotics programs take on the riskiest jobs and keep people out of harm’s way. They integrate with human teams to make people stronger, smarter and better equipped.
- Directed Energy
  - Directed energy systems use highly focused energy to disable targets with pinpoint accuracy. We’ve made strides in enhancing accuracy and maintainability, and are exploring ways to scale and integrate this technology in real-world applications.
- Cyber Security
  - Conflicts are becoming less physical and more virtual. We’re building systems that protect against ever-evolving cyber threats, and keep data and networks secure and protected.
- Sensor Technology
  - Across land, sea, air and space, our sensors provide warfighters with complete, integrated situational awareness, enabling smarter, faster decision-making.
- Electronic Warfare
  - The electromagnetic spectrum allows our customers to communicate and monitor an adversary’s communications. We’re developing technology that protects customers’ use of the spectrum and takes away an adversary’s ability to communicate electronically.

**Financial Strength**
- $47.2 billion net sales
- 71% from U.S. Government
- 27% International Customers
- 2% U.S. Commercial and Other
- $9.6 billion to support more than 1,500 suppliers in 65 countries around the globe.

**Total Stockholder Return 2014-2016:** 84% (Dow Jones Index 28%)

**14 Consecutive Years**
- With a dividend increase of 10% or more

**Net Earnings:** $5.3 billion