

LETTER FROM KURT RAVENFELD
Director Global Supply Chain Operations
Lockheed Martin Corporation

Dear Valued Supplier,

Welcome to the third quarter Lockheed Martin GSCO Supplier Newsletter. We invite you to participate in an Ethics Webinar Series to learn how your company can setup a compliant ethics program, make sure you are aware of the new directive from the Department of Homeland Security for federal agencies regarding Kaspersky products, watch a video on how you can take part in setting a new standard for substances and materials declaration and how Lockheed Martin promotes the power of small business.

As a supplier to Lockheed Martin, I encourage you to explore these topics to strengthen the supply chain practices, ultimately benefiting our customers.

We are enhancing our supplier engagement strategy, which starts with you. We will be validating that we have the best contact information for your company and we ask that as you receive communications, such as this newsletter, that you flow to the appropriate members of your organization.

Thank you for your continued commitment to excellence.



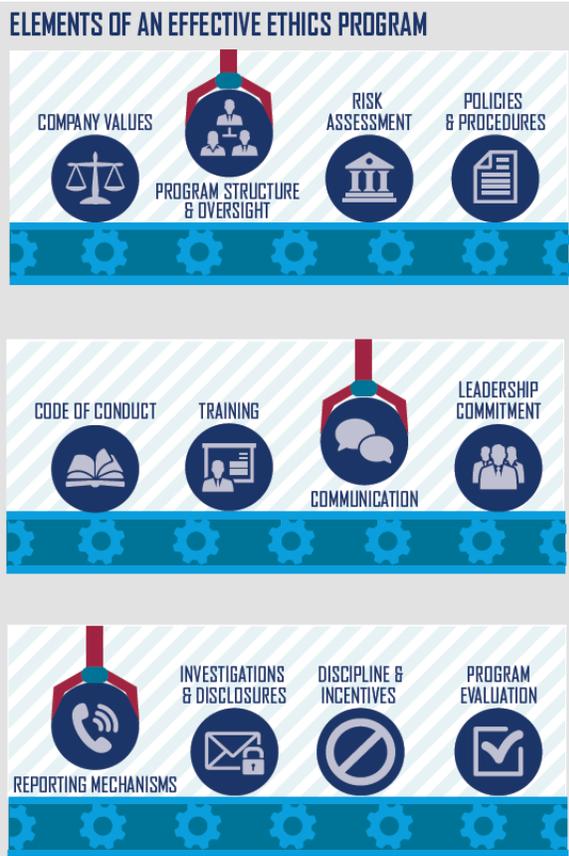
Kurt R Ravenfeld
Director Global Supply Chain Operations
Corporate Engineering, Technology & Operations
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ETHICS SUPPLIER MENTORING PROGRAM WEBINAR SERIES

You've read our [Supplier Code of Conduct](#) and seen our [annual letter on gifts and business courtesies](#). Maybe, you've even checked out our [Ethics Resources for Suppliers](#) page.

But what exactly is Lockheed Martin asking you to do when it comes to ethics and compliance?

Sign up for just one, or all five, of our fall webinars and learn how your company can set up an ethics program that complies with the requirements of [FAR 52.203-13](#) and meets Lockheed Martin's standards (Spoiler alert: It might be easier than you think!).



Ethics Webinar 1: The Whats, Whys and Hows of an Effective Ethics Program

October 3 @ 2-3pm ET - [SIGN UP](#)

Ethics Webinar 2: Setting Up an Effective Ethics Program

October 10 @ 1-2pm ET - [SIGN UP](#)

Ethics Webinar 3: Developing Policies, Procedures and a Code of Conduct to Mitigate Risk

October 19 @ 12-1pm ET - [SIGN UP](#)

Ethics Webinar 4: Training and Communicating on Ethics, and Assessing Your Ethics Program

November 2 @ 1-2pm ET - [SIGN UP](#)

Ethics Webinar 5: Establishing Ways to Contact Ethics and Addressing Issues Raised

November 9 @ 11am-12pm ET - [SIGN UP](#)

CYBERSECURITY CORNER: NEW DIRECTIVE FROM DHS FOR FEDERAL AGENCIES REGARDING KASPERSKY PRODUCTS

The Department of Homeland Security (DHS) has issued a [directive](#) to federal agencies ordering them to identify Kaspersky products on their information systems within 30 days and begin to discontinue their use within 90 days. This directive does not apply directly to contractors and suppliers at this point, but we would like to make you aware of the concern the U.S. Government has expressed with respect to Kaspersky.

The order applies only to civilian government agencies and not the Pentagon, but U.S. intelligence leaders said earlier this year that Kaspersky was not allowed on military networks.

In a statement accompanying its directive, DHS said it was “concerned about the ties between certain Kaspersky officials and Russian intelligence and other government agencies, and requirements under Russian law that allow Russian intelligence agencies to request or compel assistance from Kaspersky and to intercept communications transiting Russian networks.”

The U.S. General Services Administration (GSA) and NASA SEW also removed Kaspersky Lab from its list of approved vendors for federal systems in August. Please visit the [DHS website](#) for complete details.

ENGAGING WITH A PRIME CONTRACTOR

Lockheed Martin engages with small businesses through the Federal Government's SBIR/STTR Program to assist small businesses in the development of novel and innovative technologies to bring these emerging technologies to the company's products and services.

In the recent Phase III Commercialization Magazine, Lockheed Martin's role in the SBIR program is spotlighted: <http://www.dawnbreaker.com/phase.php>.

SETTING A STANDARD – A&D INDUSTRY APPROACH FOR SUBSTANCES AND MATERIALS DECLARATION

Lockheed Martin is working with the International Aerospace Environmental Group (IAEG[®]; www.iaeg.com) to develop a substances and materials declaration standard for the aerospace and defense (A&D) industry to more effectively gather information across the A&D supply chain to support product compliance and risk management efforts. The following video provides an overview of the [IAEG[®] chemical reporting tools](#).

The IAEG[®] chemical substances reporting resources can be found [here](#).

Chemical regulations and material restrictions impacting A&D companies continue to expand in scope, including the European Union (EU) Registration, Evaluation, Authorisation and Restriction of Chemicals (REACH) regulation, the U.S. EPA Toxic Substances Control Act (TSCA), and customer-specific requirements. Consequently, Lockheed Martin has an increasing need to understand the full material content of our products down to the individual component level, including substances in supplier provided parts and substances used in processes.

With the involvement and support of Lockheed Martin, IAEG[®] collaborated with IPC[®] to develop a new standard; IPC-1754, *Materials and Substance Declaration Standard for the Aerospace and Defense, Heavy Equipment and Other Industries (Draft)*. The standard will support IAEG[®]'s goal to develop a common process for A&D companies to use to obtain product-related chemical substance and material information from the industry suppliers through structured information exchange, and is scheduled to be published in December 2017.

If your program/organization is impacted by chemical declaration requirements, we welcome the opportunity to brief your organization and discuss leveraging IAEG[®] efforts.

If you have any questions, please contact Margaret Proul (margaret.proul@lmco.com), Ashley Rubinsky (ashley.b.rubinsky@lmco.com) or Rich Forselius (rich.j.forselius@lmco.com).