



# LOCKHEED MARTIN COMMERCIAL FLIGHT TRAINING

EXTENDING A LEGACY OF TRAINING EXCELLENCE  
TO COMMERCIAL AVIATION CUSTOMERS

**LOCKHEED MARTIN**  
*We never forget who we're working for®*





# A LEGACY OF TRAINING EXCELLENCE



*Lockheed Martin Commercial Flight Training (LMCFT) leverages innovative technologies, decades of expertise and a diverse global workforce to deliver exceptional products and services for commercial aviation training. We are committed to delivering affordable and reliable training capabilities to our commercial customers around the globe.*

## **Delivering an Integrated Product Suite for Efficient Training**

LMCFT provides a complete suite of commercial aviation training products and services including full flight simulators.

Every device in the product portfolio contains advanced software and system fidelity to enable the highest quality of training while keeping life cycle costs low. Flight simulators meet or exceed international standards of certification and are delivered standard with FAA or EASA Level D Certification or the equivalent for the country where they are installed.

## **Matching Technology with the Right Training Outcome**

To meet the training demands of tomorrow's pilots, our product portfolio ranges from computer based trainers through Level D simulators to cover the full training continuum. We partner with our customers, leverage our world-class human performance engineering processes to assess training needs and deliver optimized training solutions through an effective and affordable family of training products.



Photo Credit: Stefan Wildhirt, Lufthansa Cargo

Our product suite includes highly immersive computer-based training with simulation software that will enable tomorrow's pilots to engage in distributed training or distance learning. We are already developing future technologies customers will need to continue to advance the state-of-the-art in commercial aviation training.

#### **Accelerating Product Delivery for Fastest Ready-for-Training**

Through a combination of industrial, commercial-off-the-shelf and original equipment manufacturer hardware, our training devices are designed with modular components that help lower life cycle costs. Our production facility is optimized to accelerate product delivery, ensuring our training technologies are available to meet customer needs.

As a part of the world's leading provider of military training and sustainment, LMCFT can extend innovative technologies into the commercial simulation market – offering additional value to our customers.

#### **Increasing Cost Effectiveness through Flexible Financing**

LMCFT offers a number of unique financial models that easily align to each customer's capital environment. From long-term 'training-as-a-service' agreements to financed device purchases, and everything in between, we can implement cost-effective financial options that drive down the cost of training over time.

Our financial flexibility also helps us deliver devices more quickly to our customers, since we work hand-in-hand to craft the right contracting approach. Whether through performance-based contracts or standard device sales, we know the importance of maximizing return on investment and fielding trained, mission-ready pilots.

#### **Building Lasting Training Partnerships, Around the Globe**

As part of Lockheed Martin, we have a legacy of performance as the world's leading provider of military training. We offer comprehensive mission readiness, engineering support and systems integration at unmatched value for customers located around the globe.

Our focus is helping our customers achieve mission success anytime and anywhere, with the full range of training solutions. We are committed to extending our training and simulation innovation to build long-term partnerships that enable our customers to succeed.



WE'RE ENGINEERING A  
**BETTER**  
TOMORROW

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